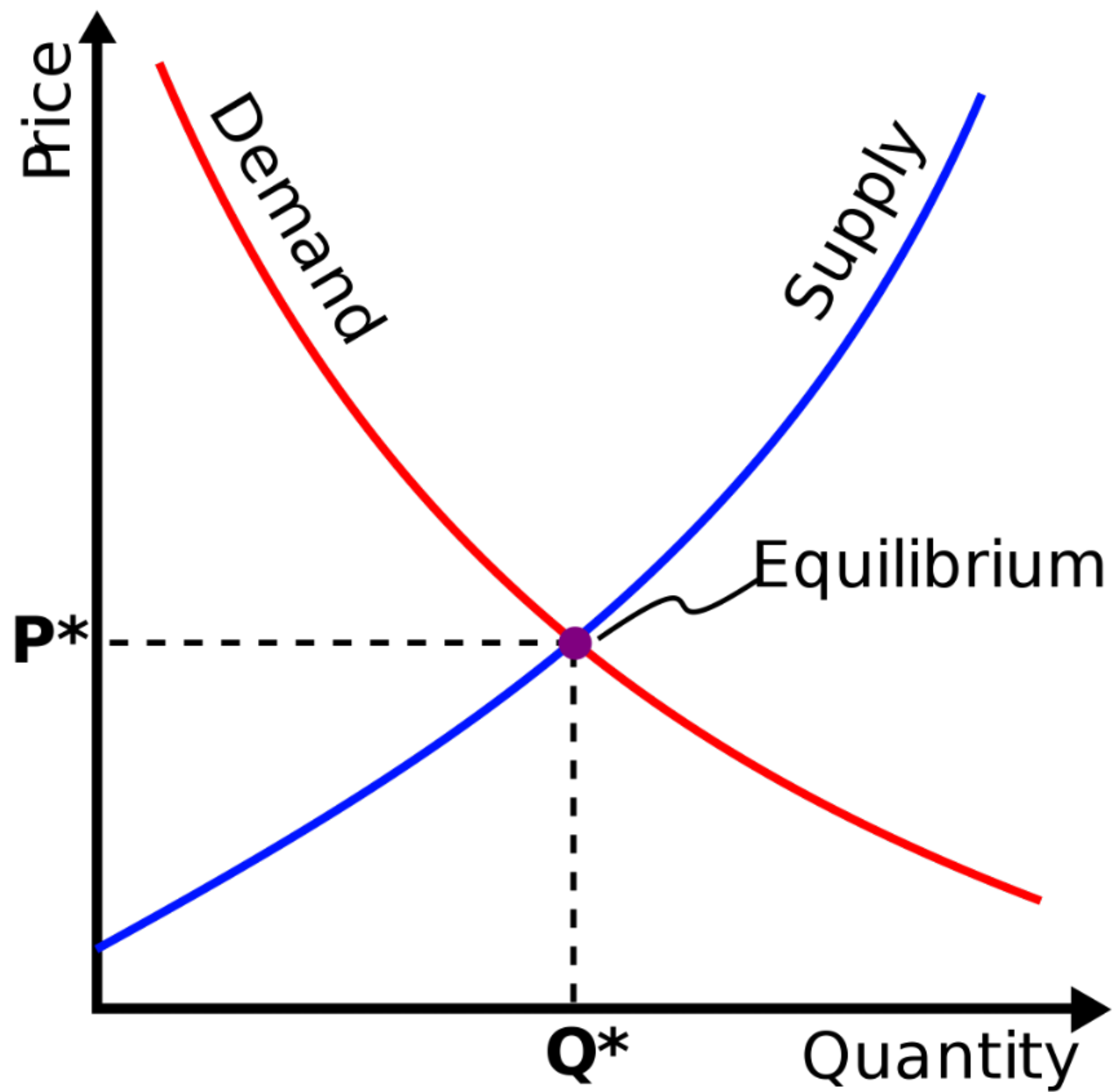




# Equilibrium II

Analyzing Changes in Equilibrium

BECO 3310 Fall 2025



**Review**

# Equilibrium

- A situation in which the market price has reached the level where quantity supplied equals quantity demanded.

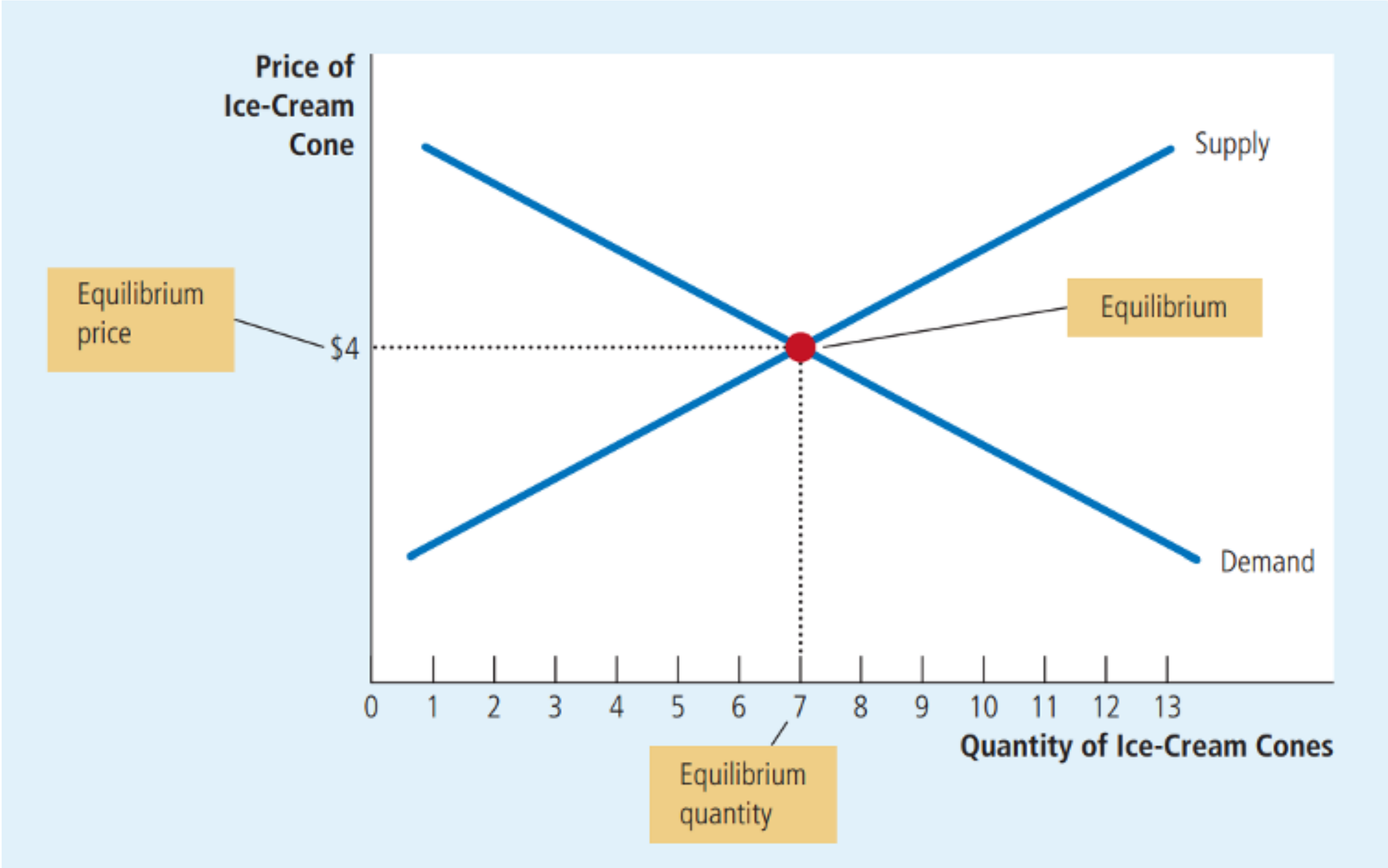
$$Q_{\text{Supplied}} = Q_{\text{Demanded}}$$

# Equilibrium

- Producers & consumers interact with each other in competitive markets, balancing producer's desire for high prices & consumer's desire for low prices.

# Equilibrium

- Equilibrium Price
  - The price that balances the quantity supplied & quantity demanded of a good.
  - Market-Clearing Price,  $P^*$
- Equilibrium Quantity
  - The quantity that balances the quantity supplied & quantity demanded of a good.
  - Market-Clearing Quantity,  $Q^*$





# Equilibrium II

Analyzing Changes in Equilibrium

BECO 3310 Fall 2025

# Equilibrium in the Real World

- The Forces of the Market are in constant motion.
- Price & non-price determinants are constantly changing, shifting supply, demand, or both.
- This leads to ever-changing equilibrium conditions, and analyzing these changes becomes more complex.

# 3 Steps to Analyzing Changes in Equilibrium

1. Decide whether the event shifts the supply or demand curve (or perhaps both).
2. Decide in which direction the curve shifts.
3. Use the supply-and-demand diagram to see how the shift changes the equilibrium price and quantity.

# Equilibrium: Changes in Demand

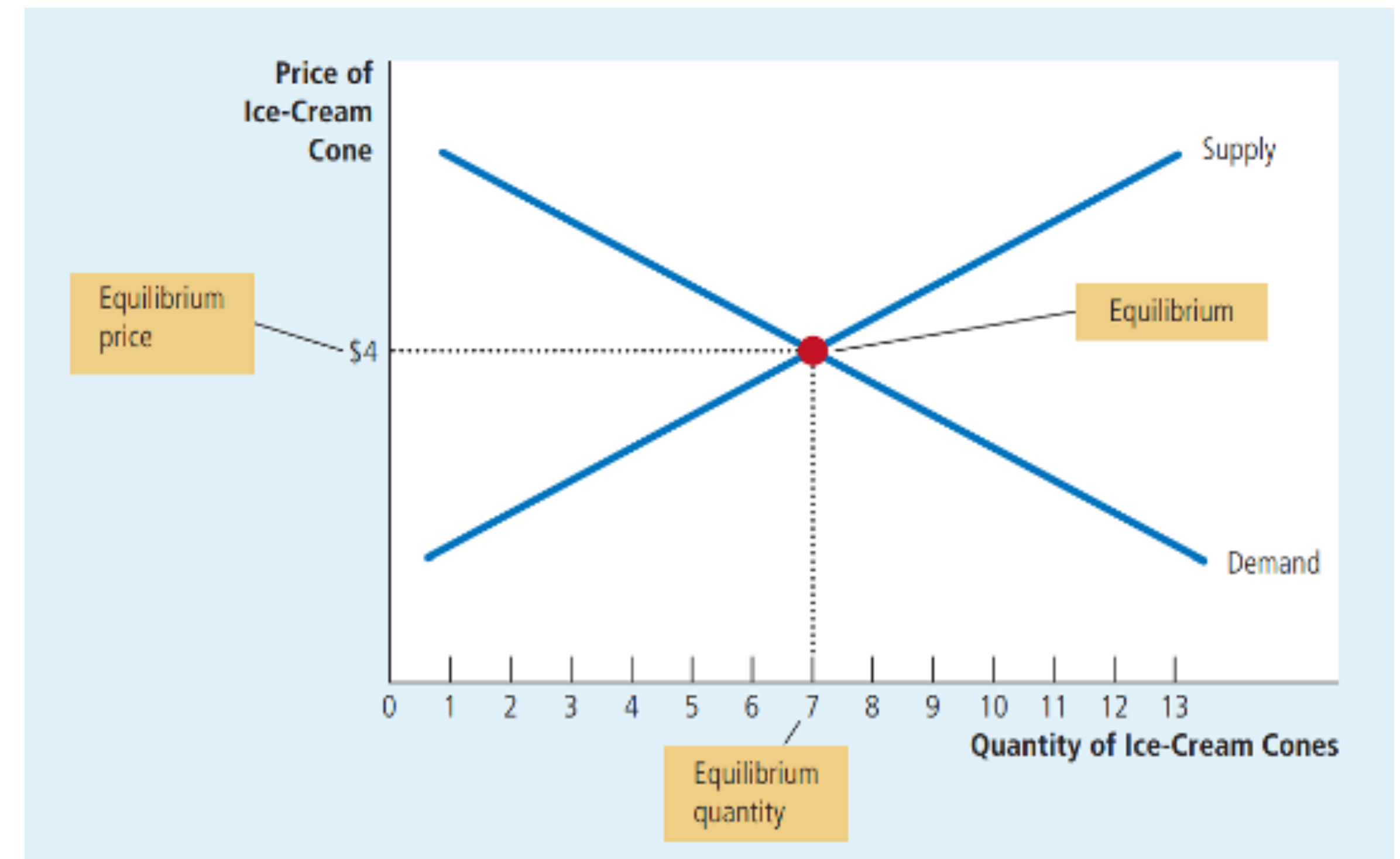
# Variables Affecting Demand (Review)

<b>Variable</b>	<b>A Change in This Variable . . .</b>
Price of the good itself	Represents a movement along the demand curve
Income	Shifts the demand curve
Prices of related goods	Shifts the demand curve
Tastes	Shifts the demand curve
Expectations	Shifts the demand curve
Number of buyers	Shifts the demand curve

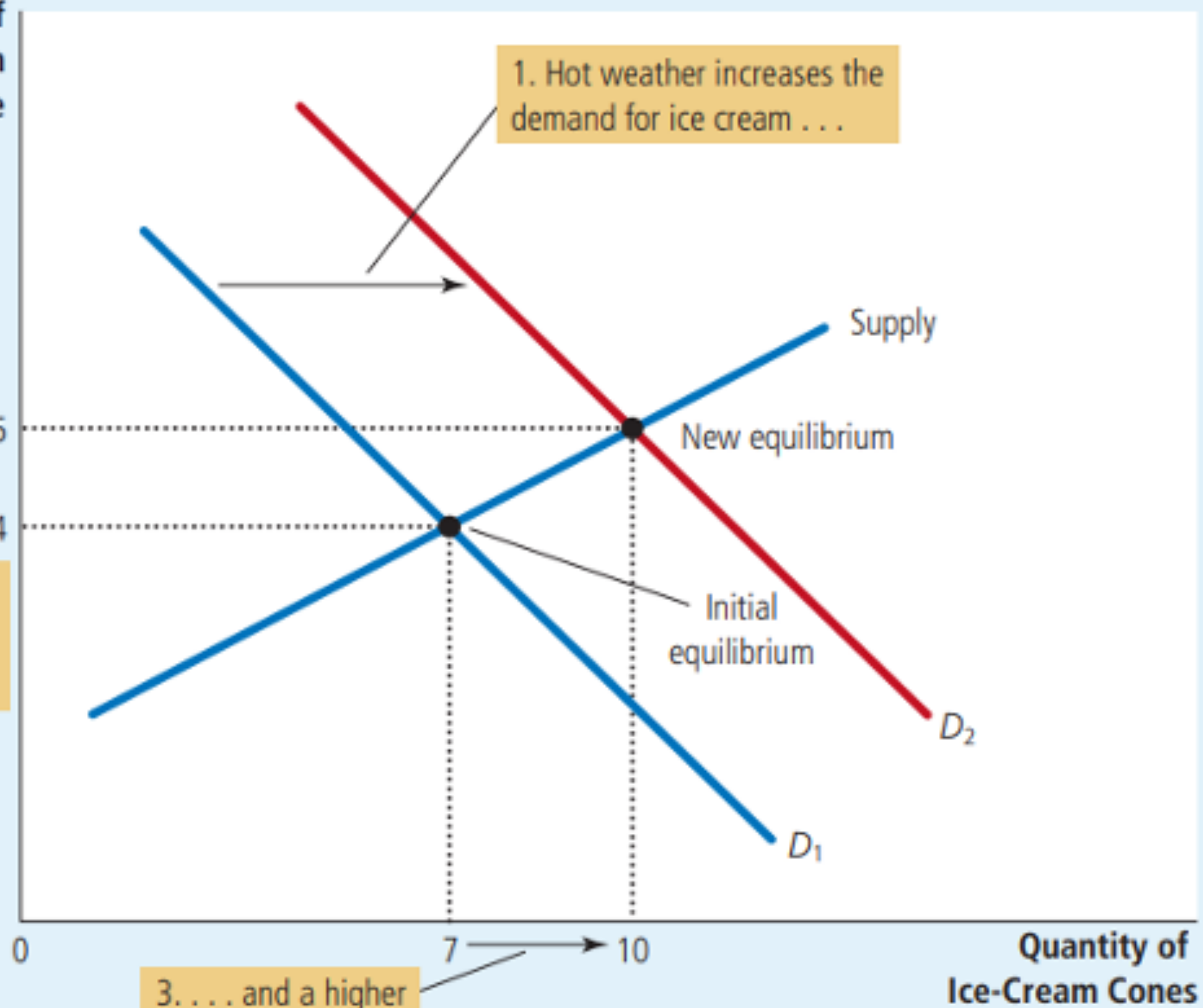
# Example: Ice Cream Market



- Suppose one summer was especially hot.
- How does this affect the market for ice cream?
- Remember the 3 steps...?



Price of  
Ice-Cream  
Cone



1. Hot weather increases the demand for ice cream . . .

2. . . . resulting in a higher price . . .

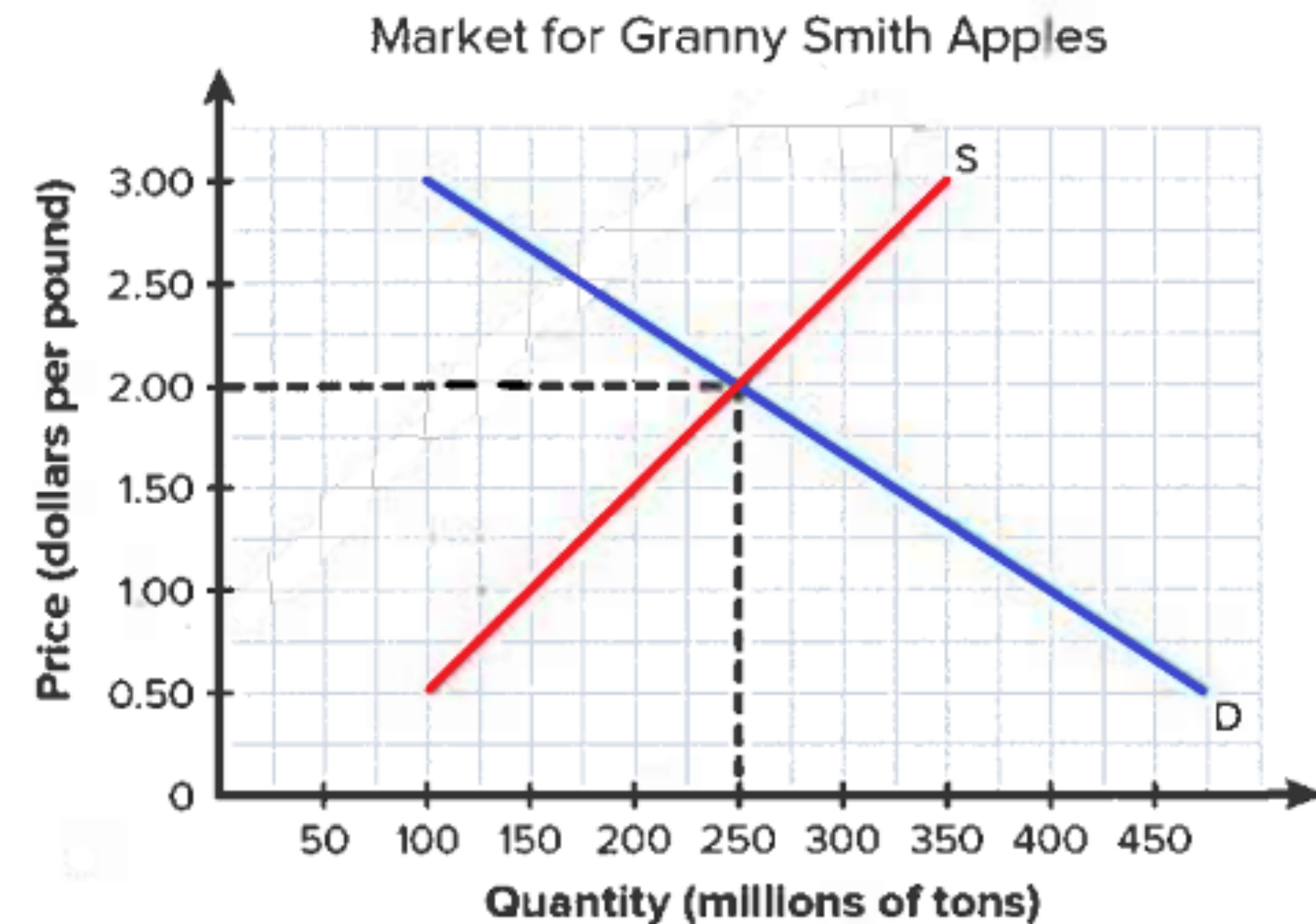
3. . . . and a higher quantity sold.

Following an increase in demand, the **price & quantity** of ice cream both **increase**.

# Example: Apples

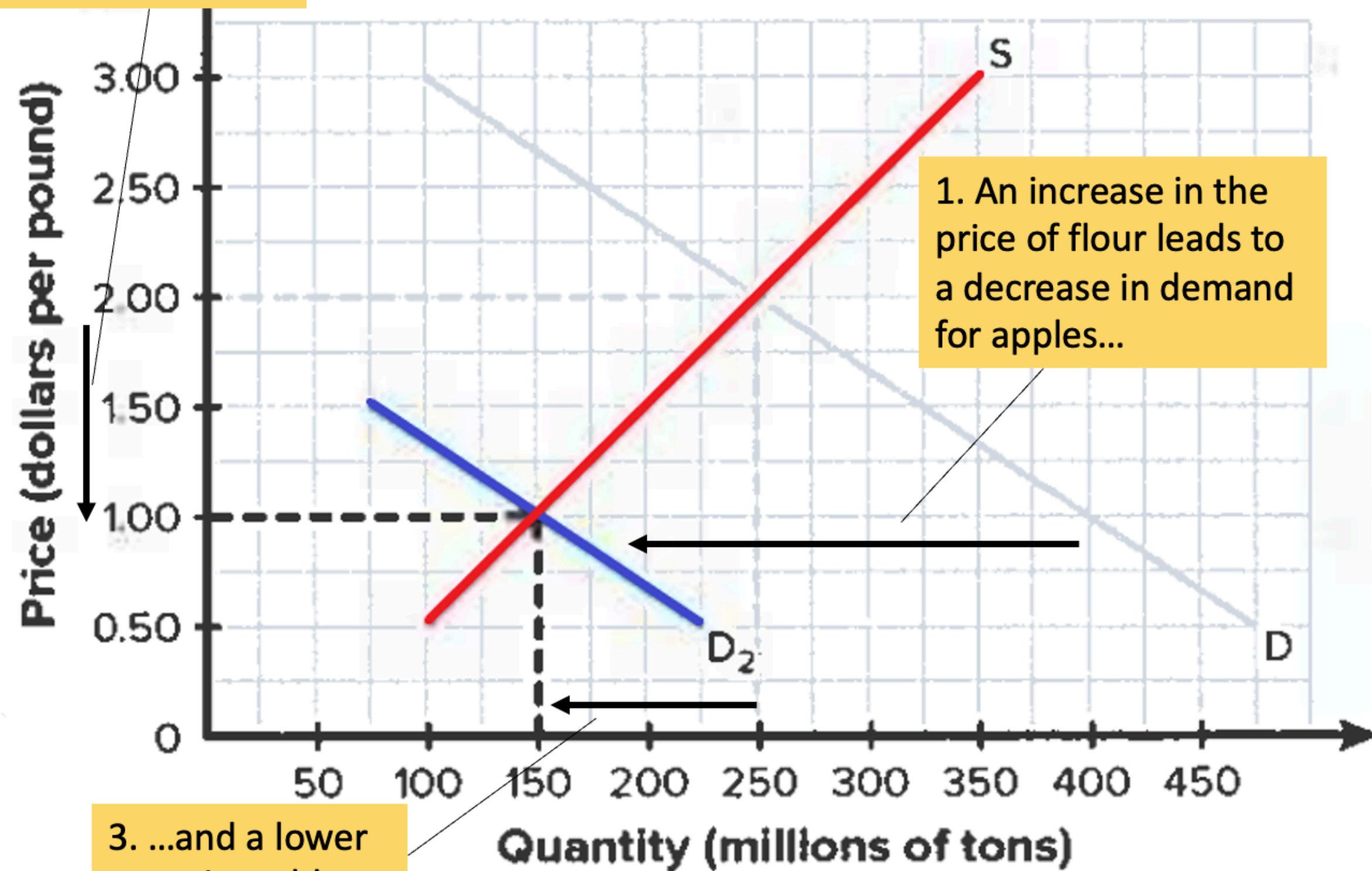


- Suppose the price of flour increases.
- How does this affect the market for apples?
- Remember the 3 steps...?



## Market for Granny Smith Apples

2. ...resulting in a lower price...



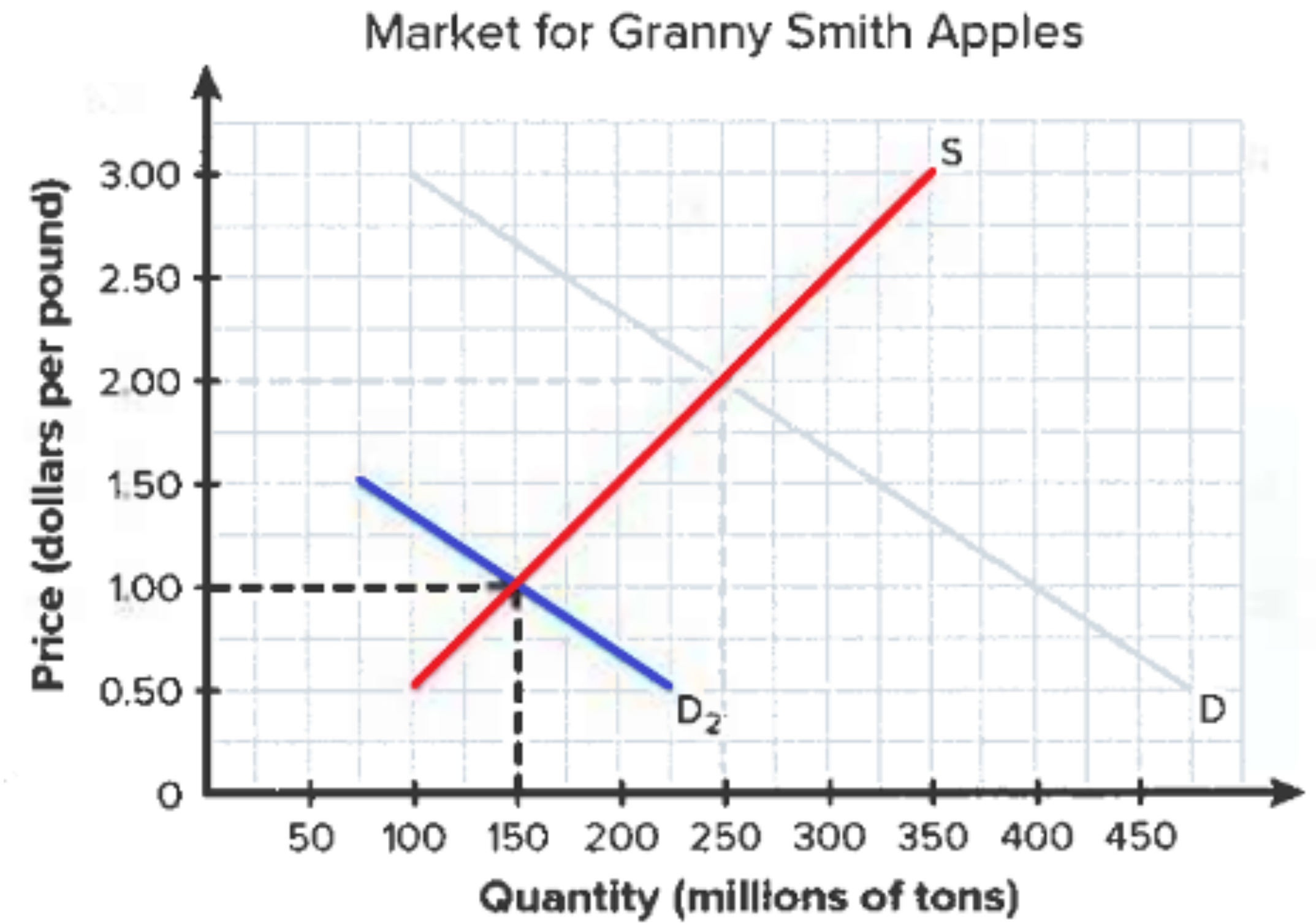
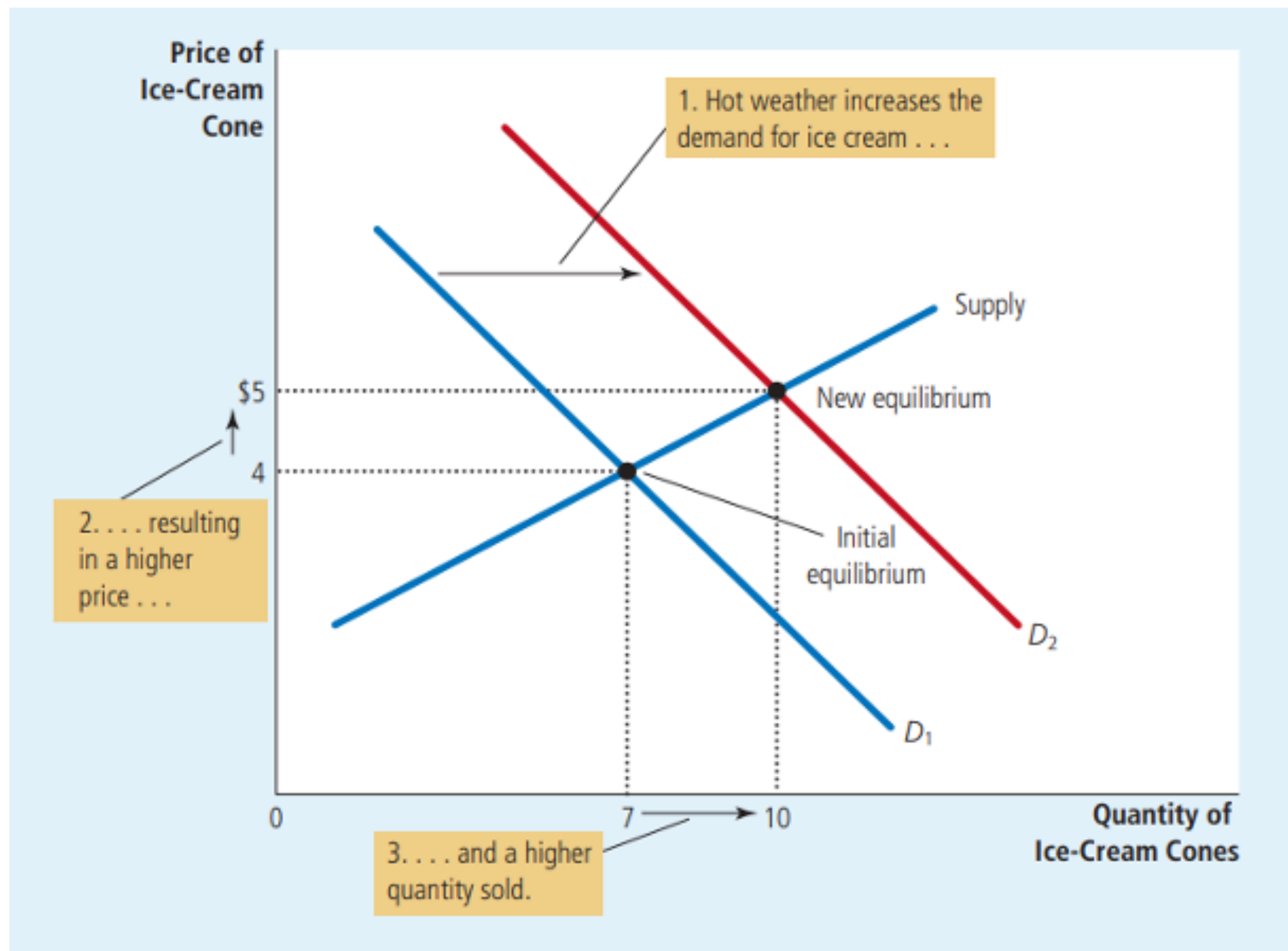
3. ...and a lower quantity sold.

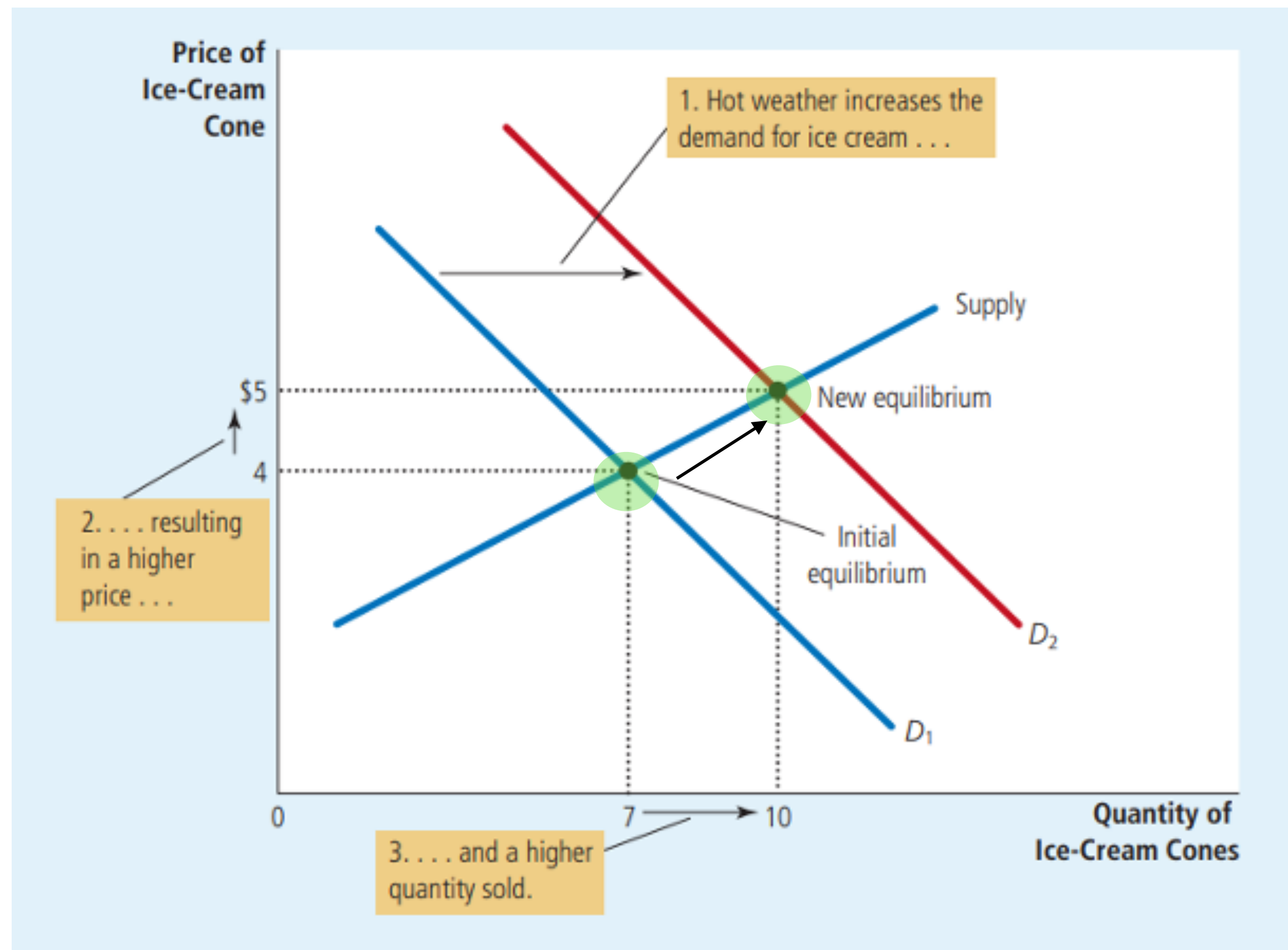
1. An increase in the price of flour leads to a decrease in demand for apples...

Following a decrease in demand, the **price & quantity** of apples both decrease.

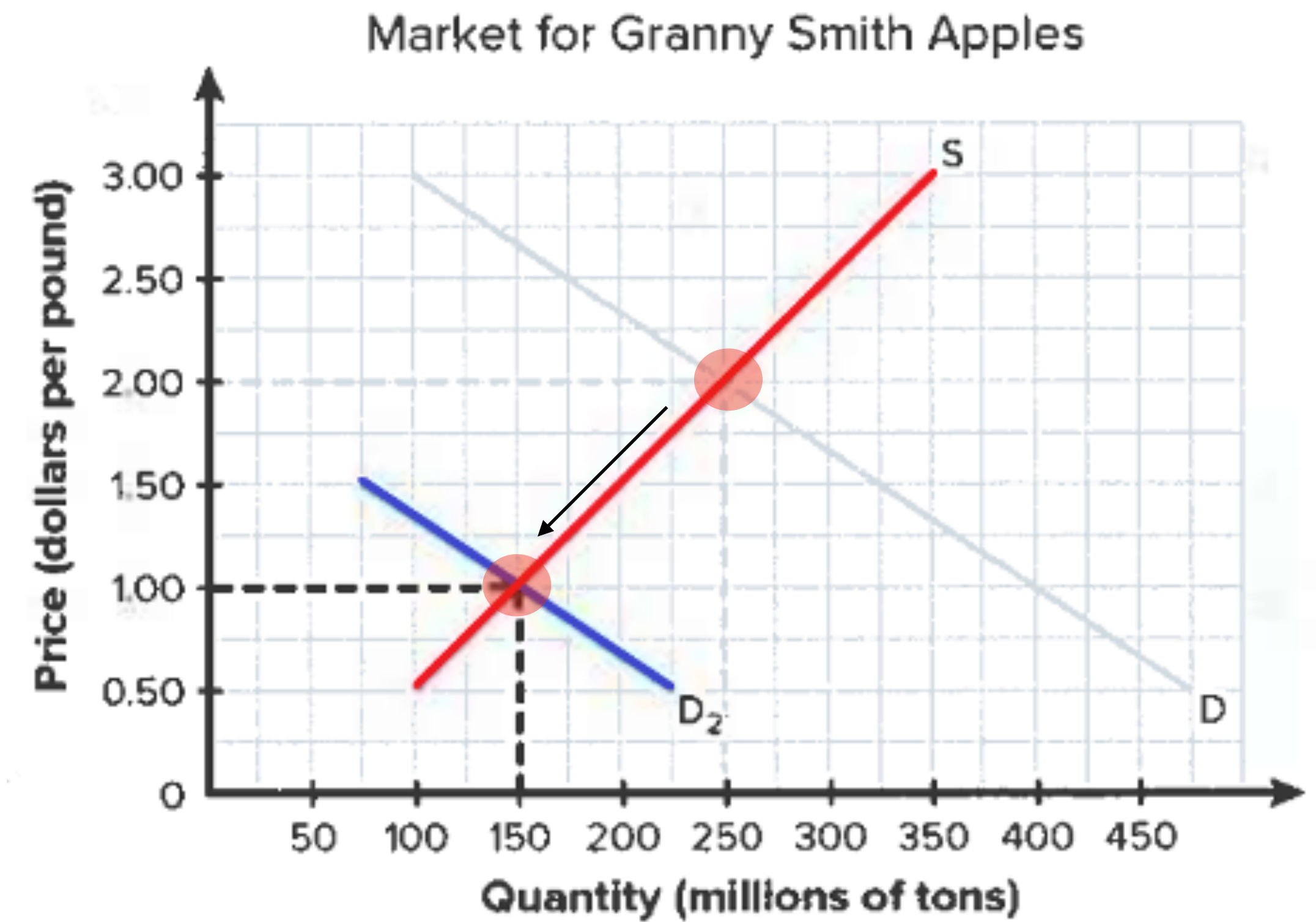
# How Changes in Demand Affect P & Q

- If demand increases & supply stays the same...
  - ...equilibrium price & quantity both increase.
  - If,  $\uparrow D \leftrightarrow S$ , then  $\uparrow P \uparrow Q$ .
- If demand decreases & supply stays the same...
  - ...equilibrium price and quantity both decrease.
  - If,  $\downarrow D \leftrightarrow S$ , then  $\downarrow P \downarrow Q$ .





**Increase in quantity supplied**



**Decrease in quantity supplied**

# Equilibrium: Changes in Supply

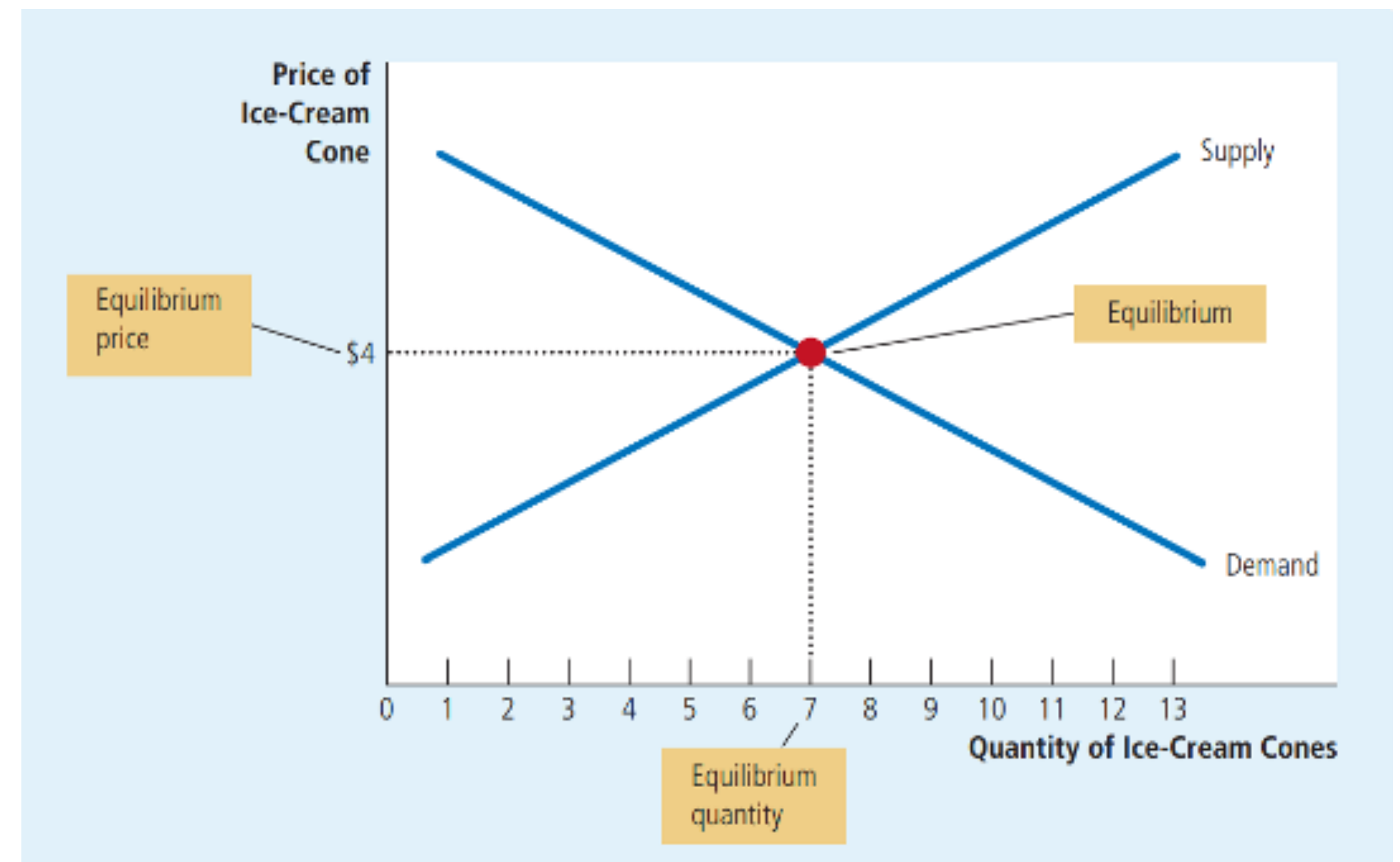
# Variables Affecting Supply

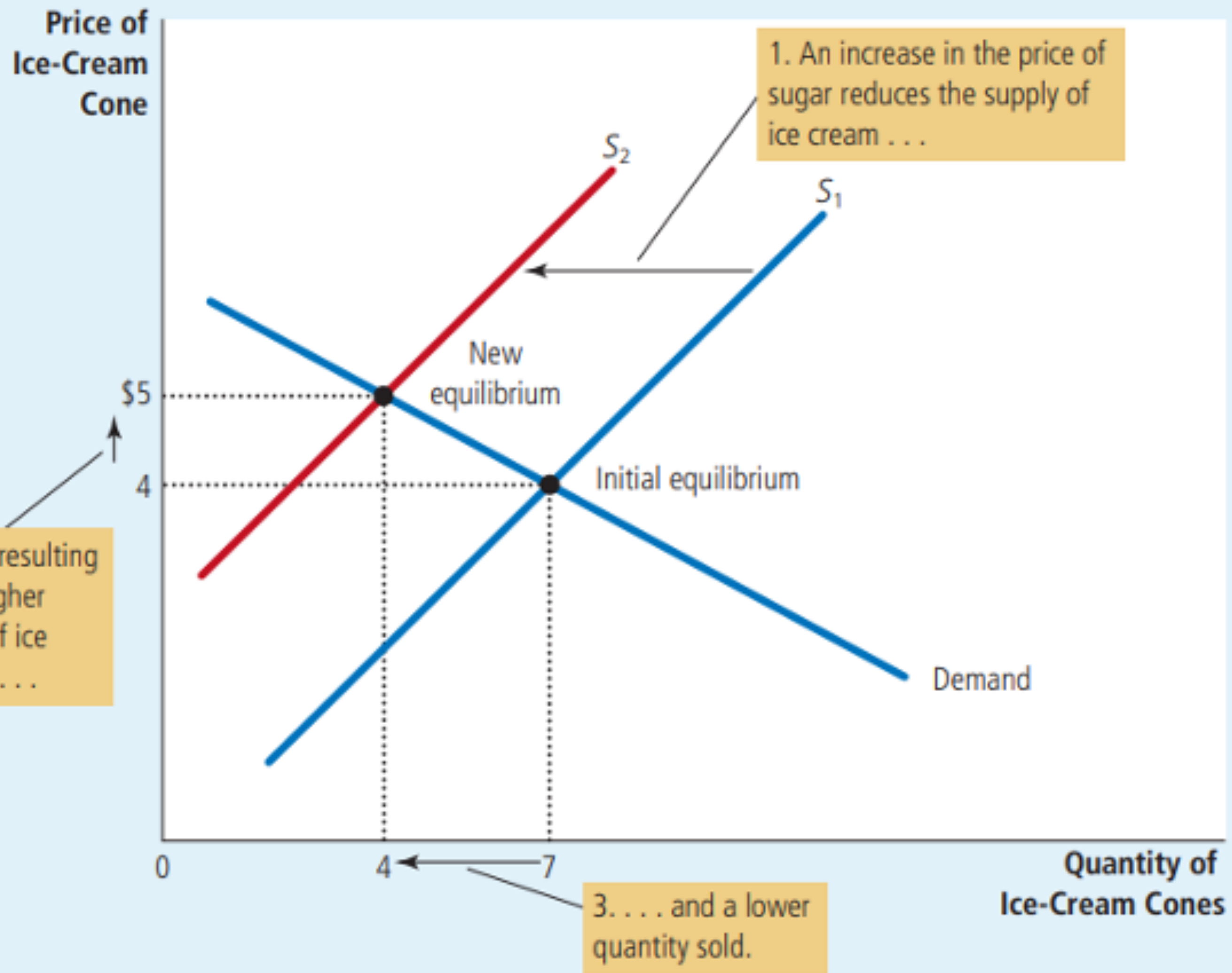
<b>Variable</b>	<b>A Change in This Variable . . .</b>
Price of the good itself	Represents a movement along the supply curve
Input prices	Shifts the supply curve
Technology	Shifts the supply curve
Expectations	Shifts the supply curve
Number of sellers	Shifts the supply curve

# Example: Ice Cream Market, Again



- Suppose a hurricane destroys a lot of sugar crops.
- How does this affect the market for ice cream?
- Remember the 3 steps...?



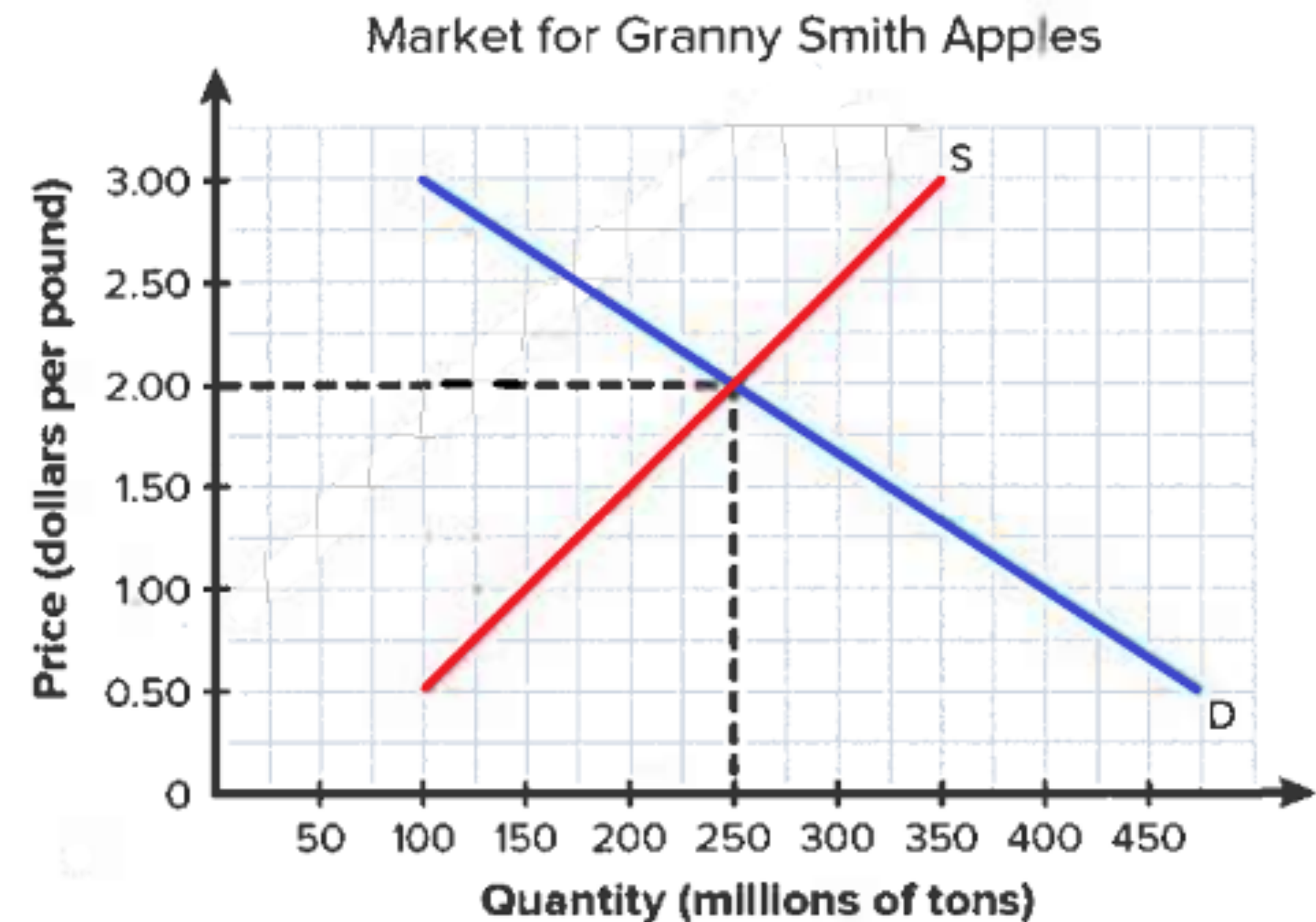


Following a decrease in supply, the **price** of ice cream **increases**, & the **quantity** of ice cream **decreases**.

# Example: Apples, again

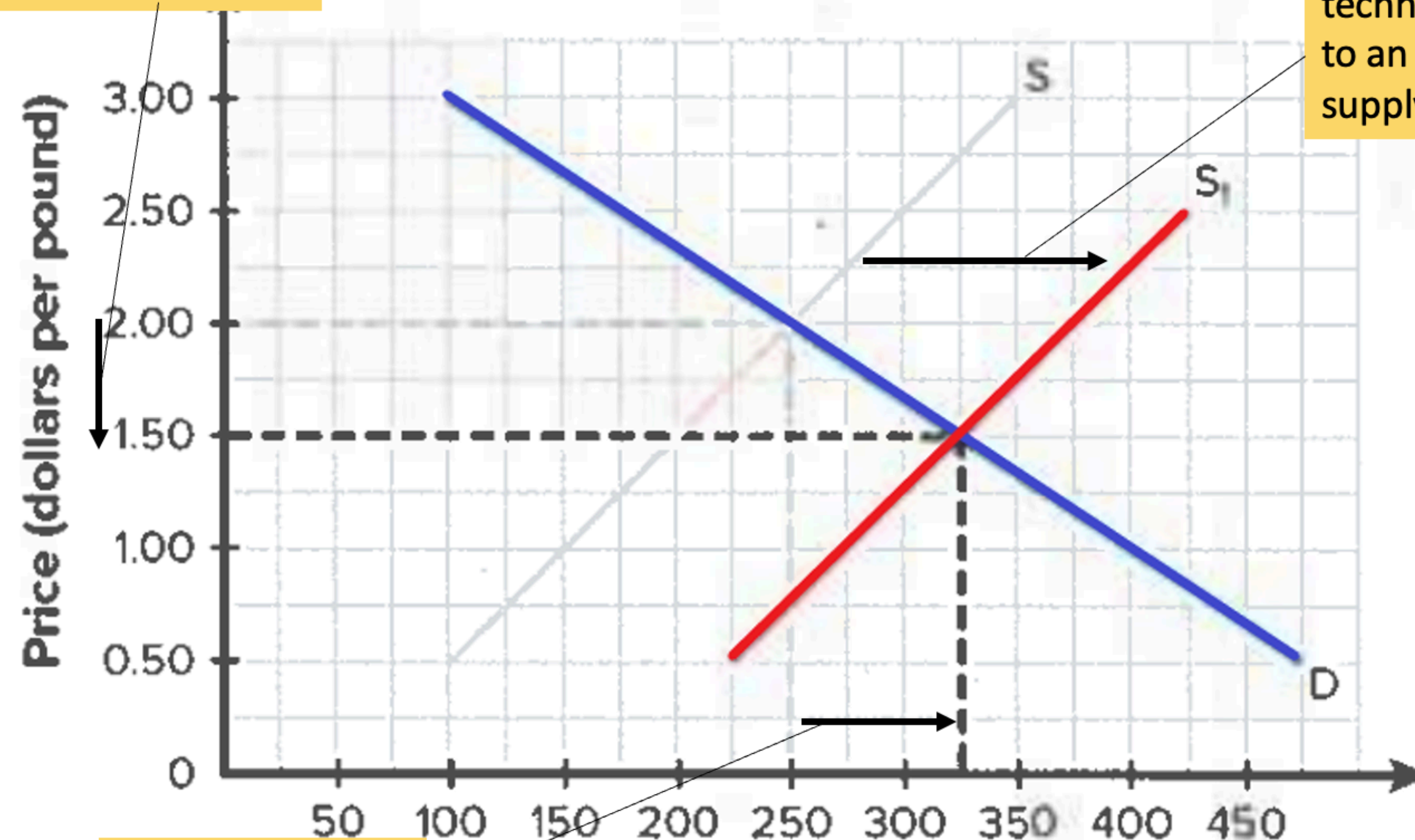


- Suppose a technological breakthrough makes apple picking easier.
- How does this affect the market for apples?
- Remember the 3 steps...?



## Market for Granny Smith Apples

2. ...resulting in a lower price...



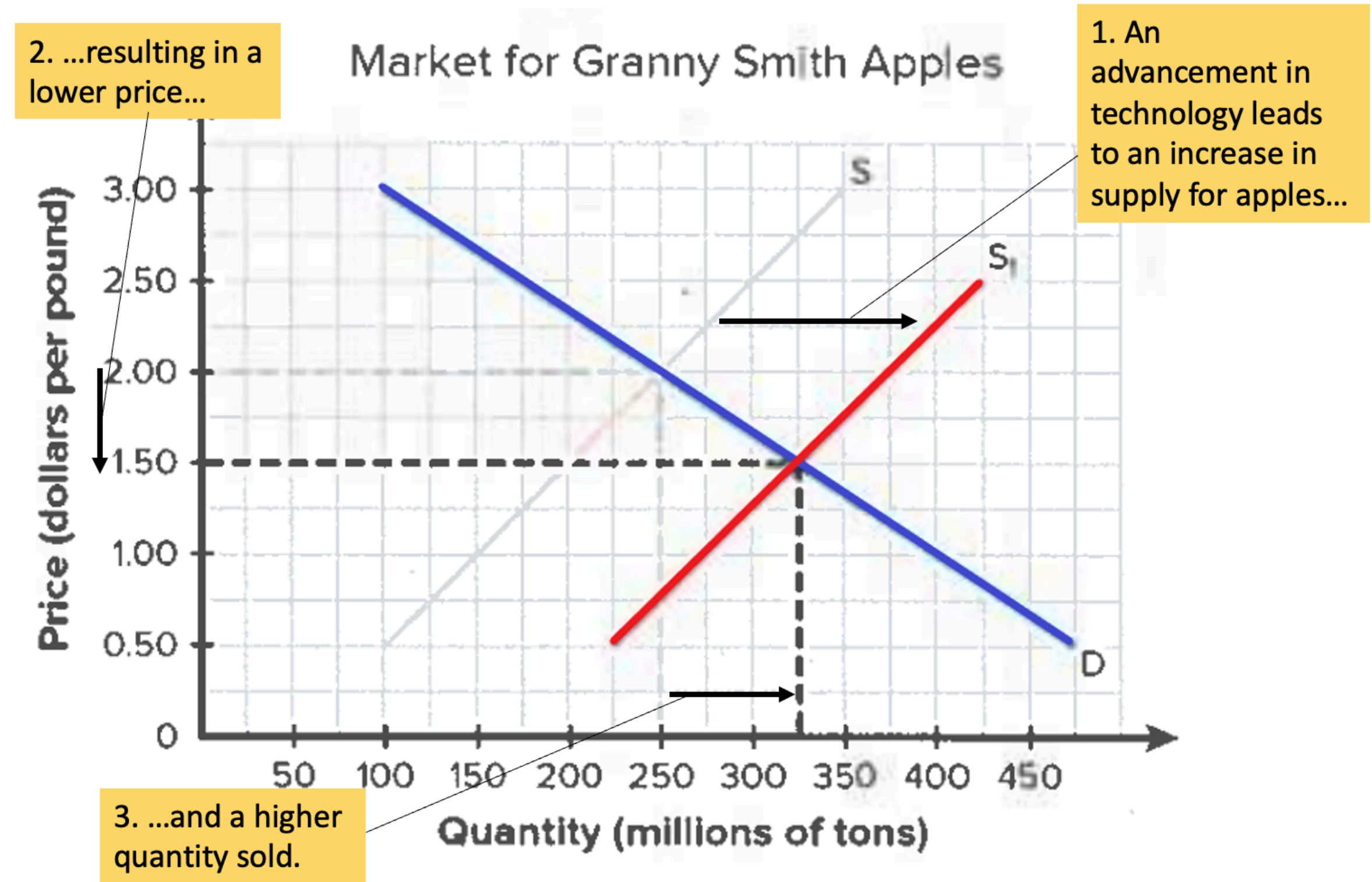
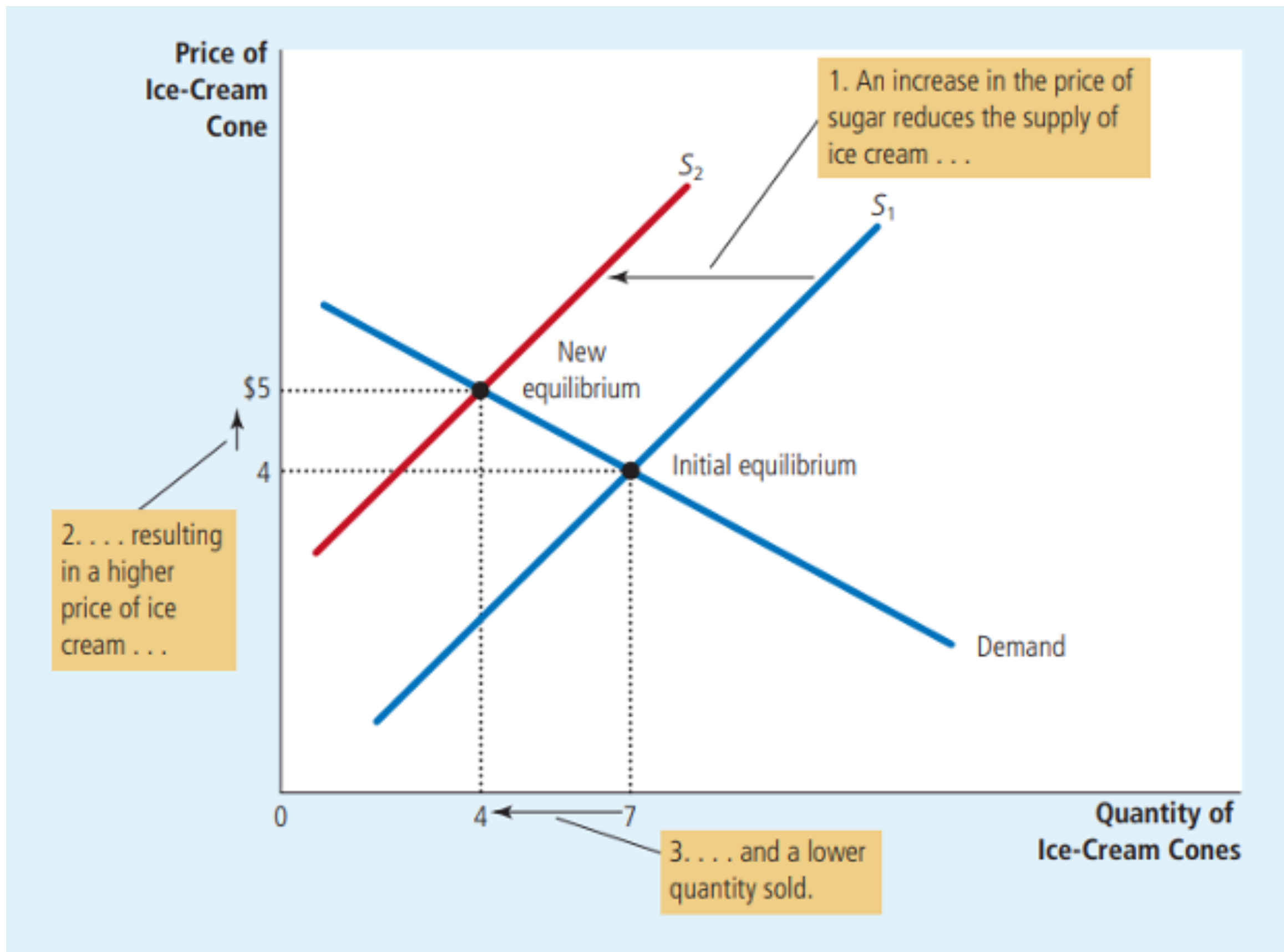
1. An advancement in technology leads to an increase in supply for apples...

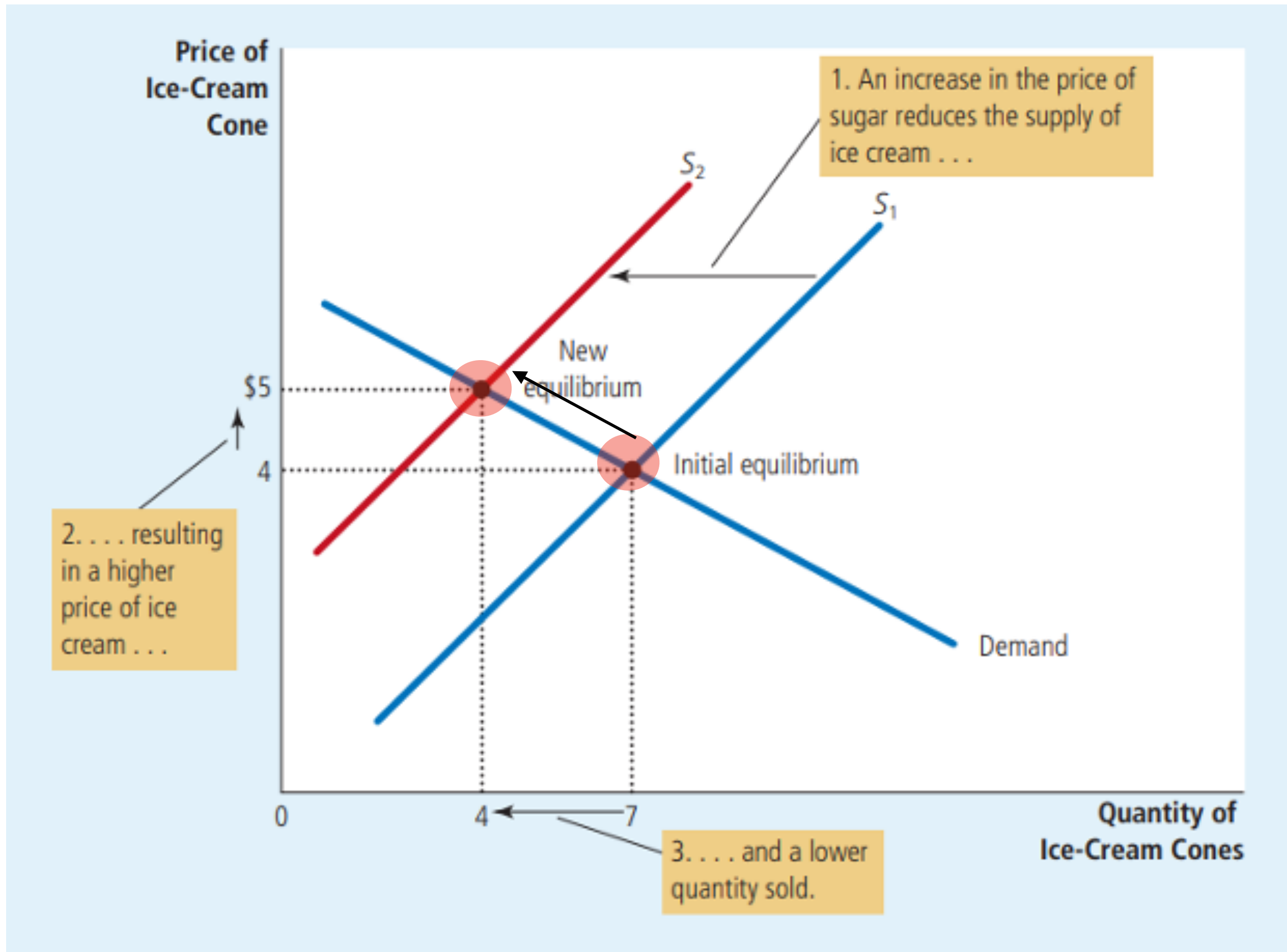
Following an increase in supply, the price of apples decreases, & the quantity of apples increases.

3. ...and a higher quantity sold.

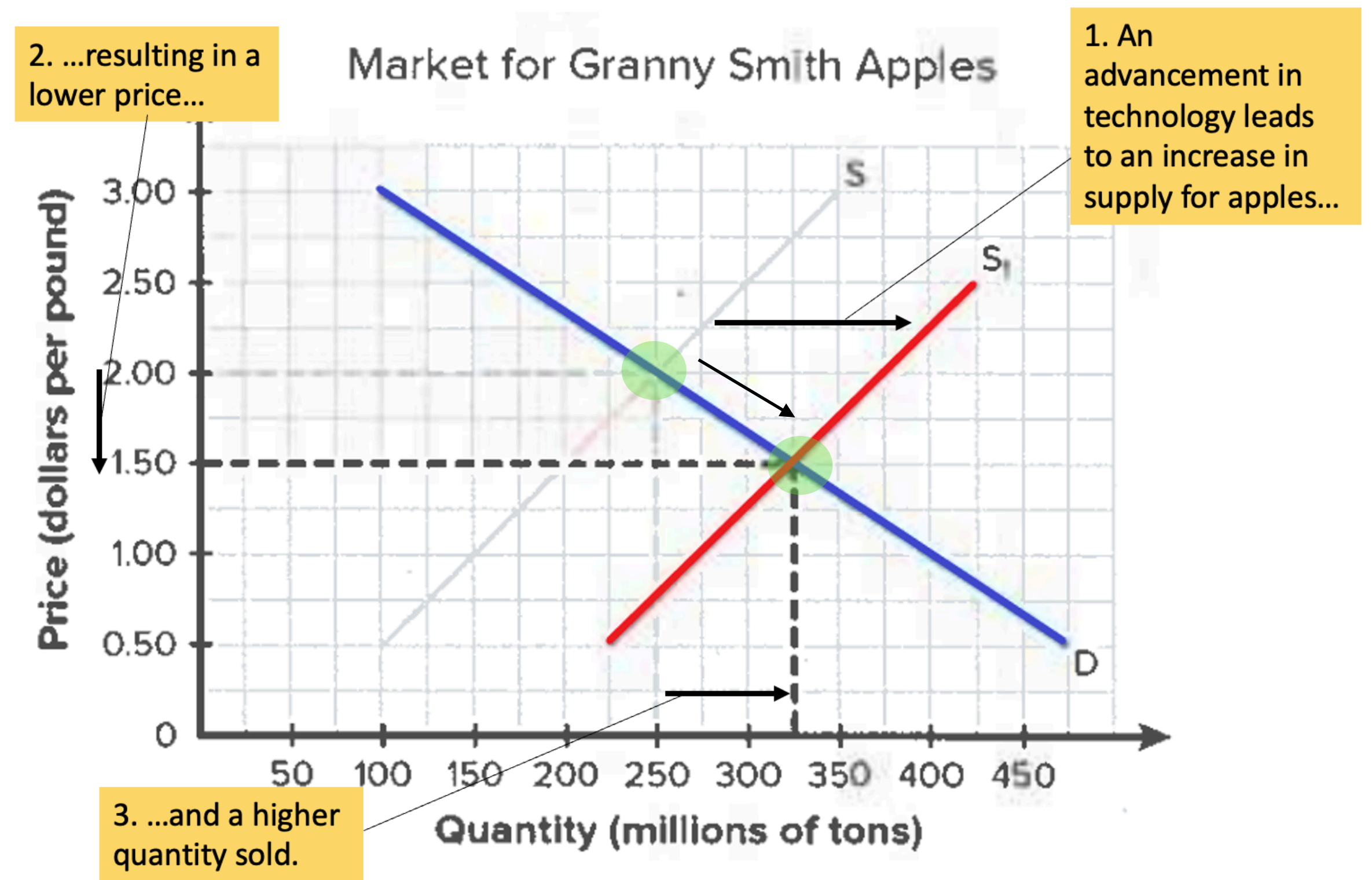
# How Changes in Supply Affect P&Q

- If supply increases and demand stays the same...
  - ...equilibrium price will decrease, and equilibrium quantity will increase.
  - If,  $\uparrow S \leftrightarrow D$ , then  $\downarrow P \uparrow Q$ .
- If supply decreases & demand stays the same...
  - ...equilibrium price will increase & equilibrium quantity will decrease.
  - If,  $\downarrow S \leftrightarrow D$ , then  $\uparrow P \downarrow Q$ .





**Decrease in quantity demanded**



**Increase in quantity demanded**

# Equilibrium: Changes in Supply & Demand

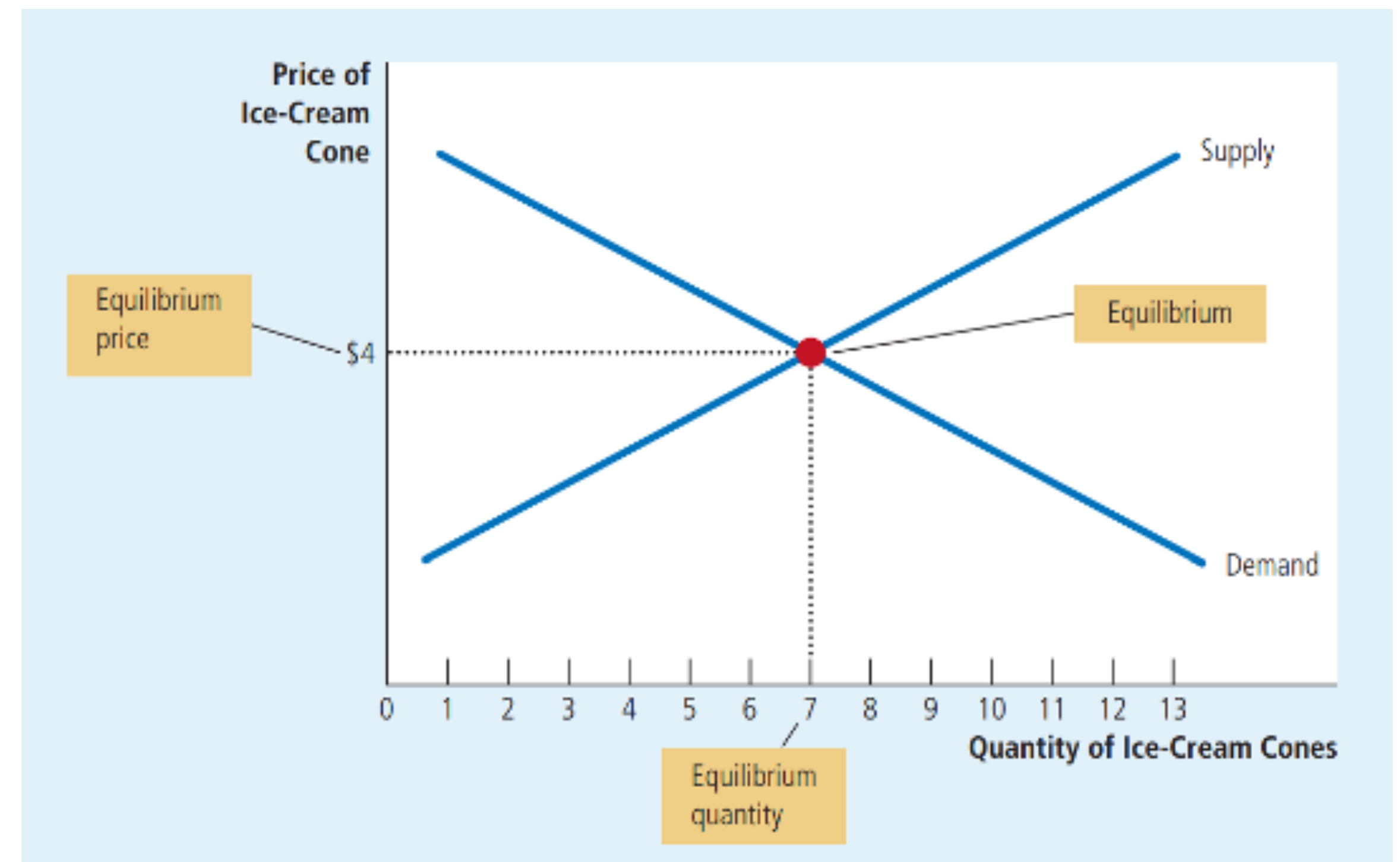
# Changes in Supply & Demand

- In the real world, the prices of related goods & the prices of inputs change, affecting both the supply & demand equilibrium conditions simultaneously.
- Other factors, such as non-price determinants, affect both supply & demand too!
  - Analysis becomes more complex.

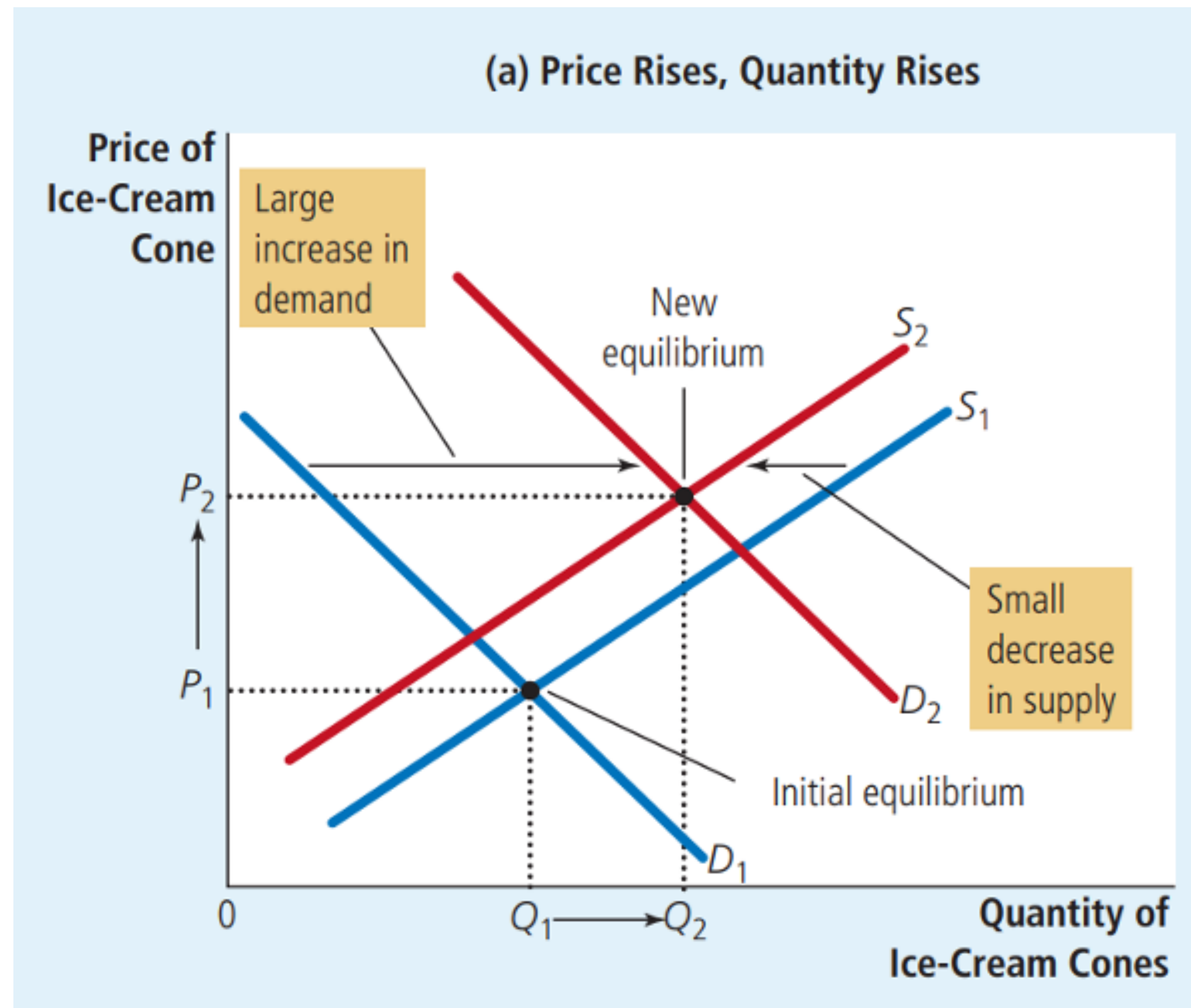
# Example: Ice Cream Market



- Suppose a heat wave hit simultaneously.
- How does this affect the market for ice cream?
- Remember the 3 steps...?

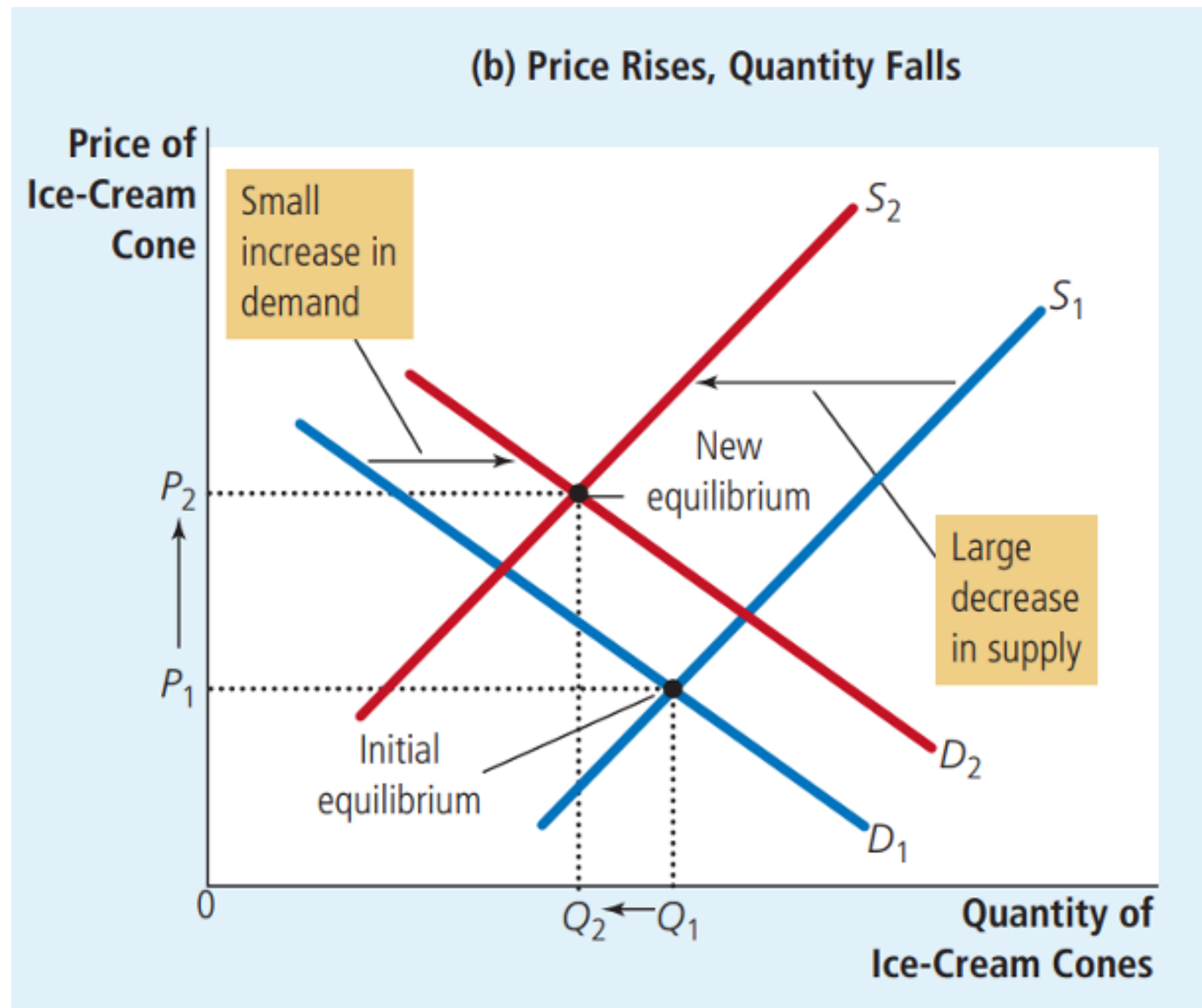


# Example: Ice Cream Market



Following a *large increase in demand* & a *small decrease in supply*, equilibrium **price & quantity both increase.**

# Example: Ice Cream Market



Following a *small increase in demand* & a *large decrease in supply*, equilibrium **price increases & quantity decreases.**

# How Changes in Supply & Demand Affect P&Q

- When supply & demand both change, we can only know how ONE of the market variables (price or quantity) changes with confidence.
- The other variable is ambiguous, or indeterminant. It depends on the magnitude, or size, of the change.

# How Changes in Supply & Demand Affect P&Q

- $\leftrightarrow D \leftrightarrow S$ , then  $\leftrightarrow P \leftrightarrow Q$
- $\uparrow D \leftrightarrow S$ , then  $\uparrow P \uparrow Q$
- $\downarrow D \leftrightarrow S$ , then  $\downarrow P \downarrow Q$
- $\uparrow S \leftrightarrow D$ , then  $\downarrow P \uparrow Q$
- $\downarrow S \leftrightarrow D$ , then  $\uparrow P \downarrow Q$
- $\uparrow D \uparrow S$ , then ?P  $\uparrow Q$
- $\downarrow D \downarrow S$ , then ?P  $\downarrow Q$
- $\downarrow D \uparrow S$ , then  $\downarrow P$  ?Q
- $\downarrow S \uparrow D$ , then  $\uparrow P$  ?Q

# How Changes in Supply & Demand Affect P&Q

## How Changes in Supply & Demand Affect P & Q

	No Change in Supply	An Increase in Supply	A Decrease in Supply
No Change in Demand	$P$ same $Q$ same	$P$ down $Q$ up	$P$ up $Q$ down
An Increase in Demand	$P$ up $Q$ up	$P$ ambiguous $Q$ up	$P$ up $Q$ ambiguous
A Decrease in Demand	$P$ down $Q$ down	$P$ down $Q$ ambiguous	$P$ ambiguous $Q$ down

So?

# Equilibrium in the Real World

- The Forces of the Market are in constant motion. Supply & Demand both change!
- This leads to ever-changing equilibrium conditions, and analyzing these changes becomes more complex.
- Thank Heavens for the price system!

# The Law of Supply & Demand

- The price of any good adjusts to bring the quantity supplied & quantity demanded into balance. Equilibrium!
- Surpluses & Shortages, Supply & Demand Shocks are temporary!
- If the price system is free to function, markets will clear (or equilibrate).

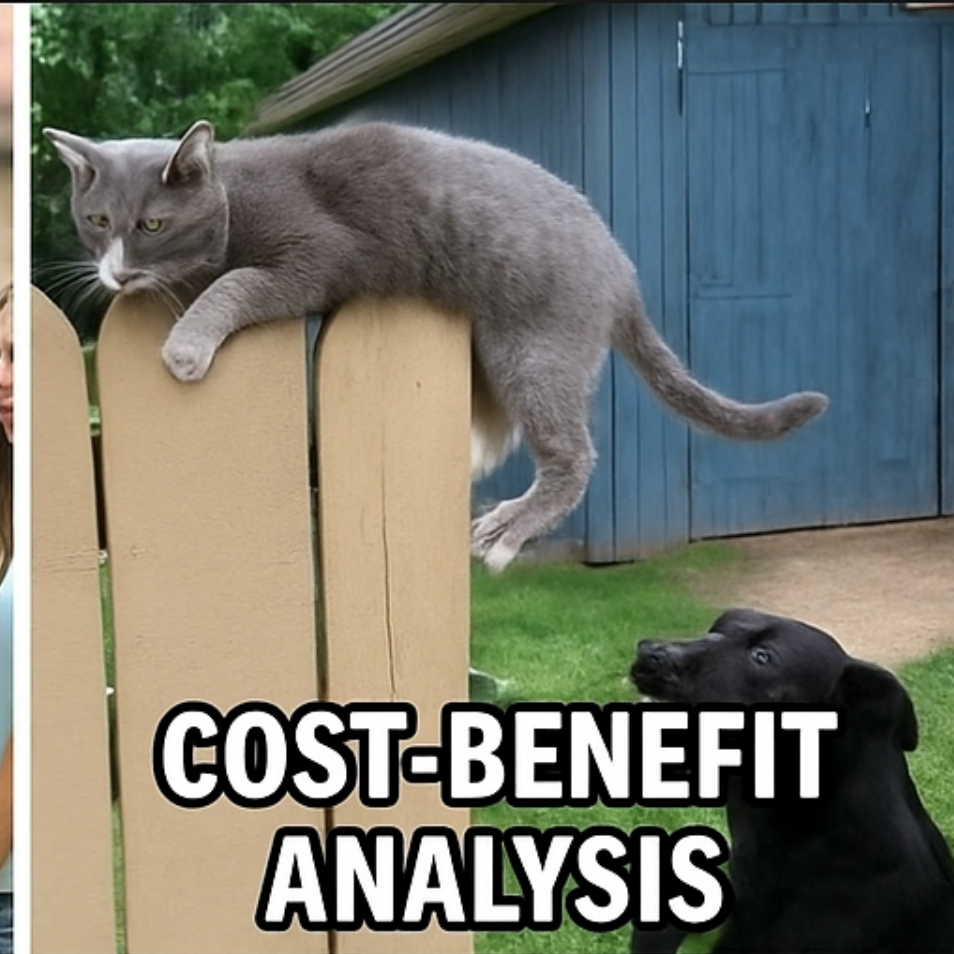
# A Price is a signal, wrapped in an incentive!

- The price system is what makes supply & demand function.
- Price increases signal that a good is relatively more scarce.
- Incentivizes producers & consumers to either economize on the good or find alternatives. This is true in both good times & bad!

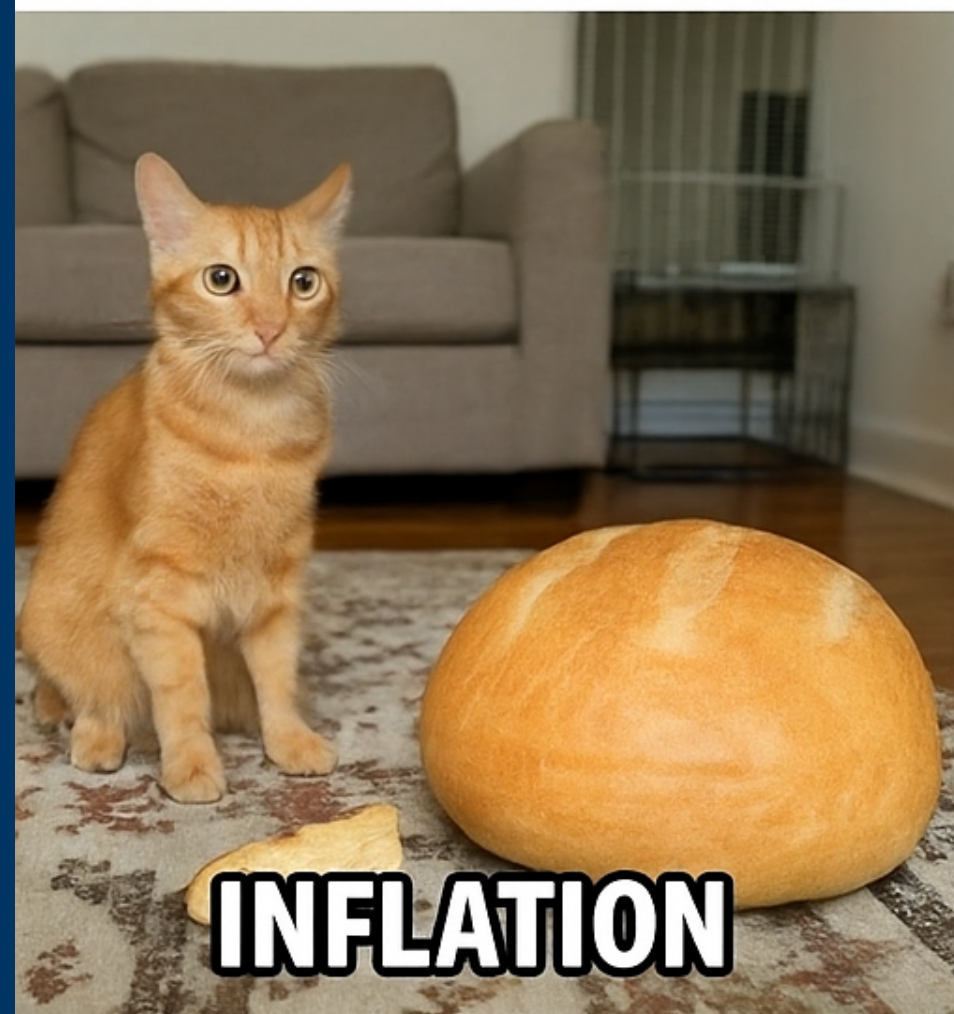
# ECONOMICS IS EVERYWHERE



**SUPPLY AND DEMAND**



**COST-BENEFIT ANALYSIS**

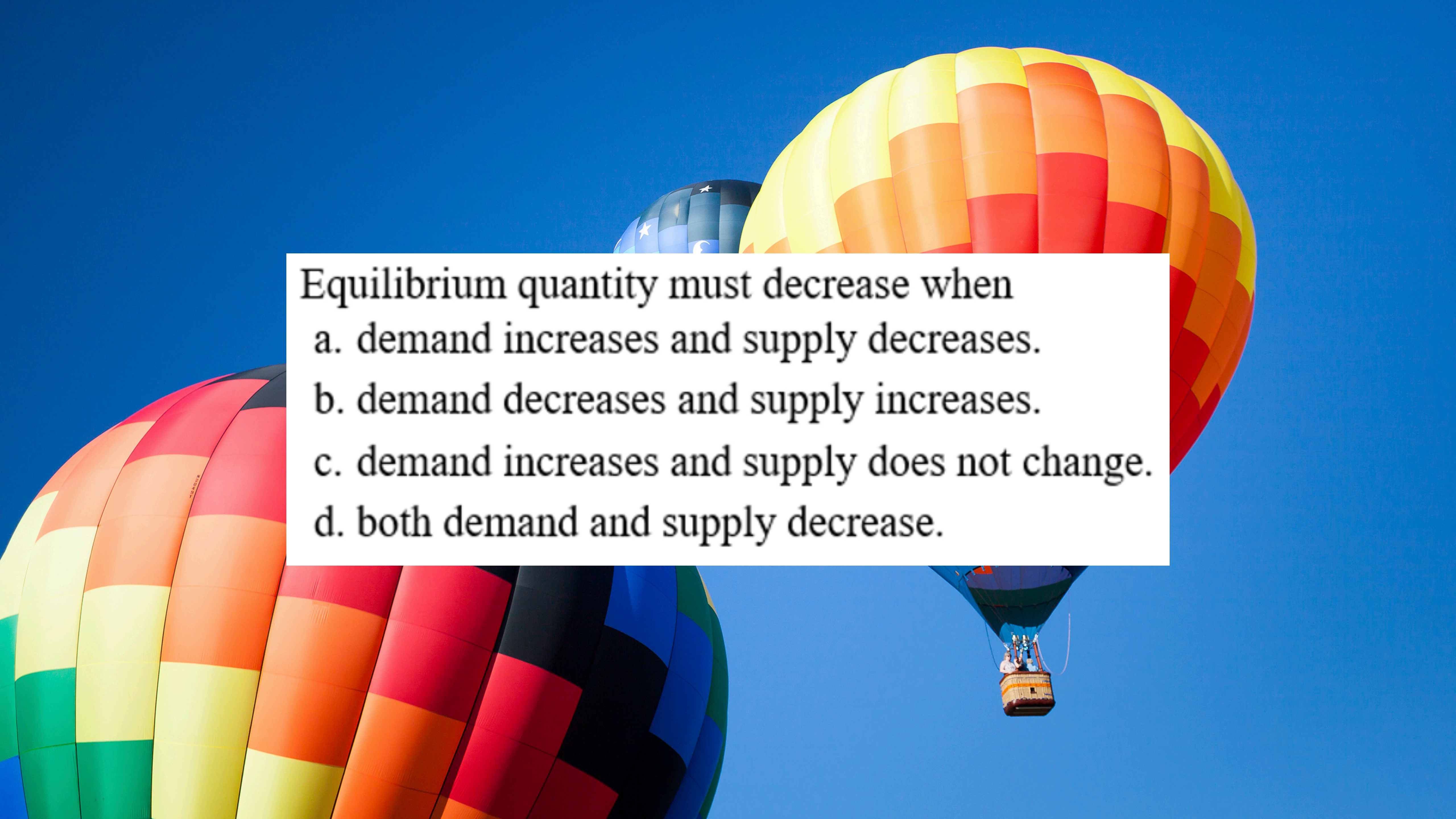


**INFLATION**



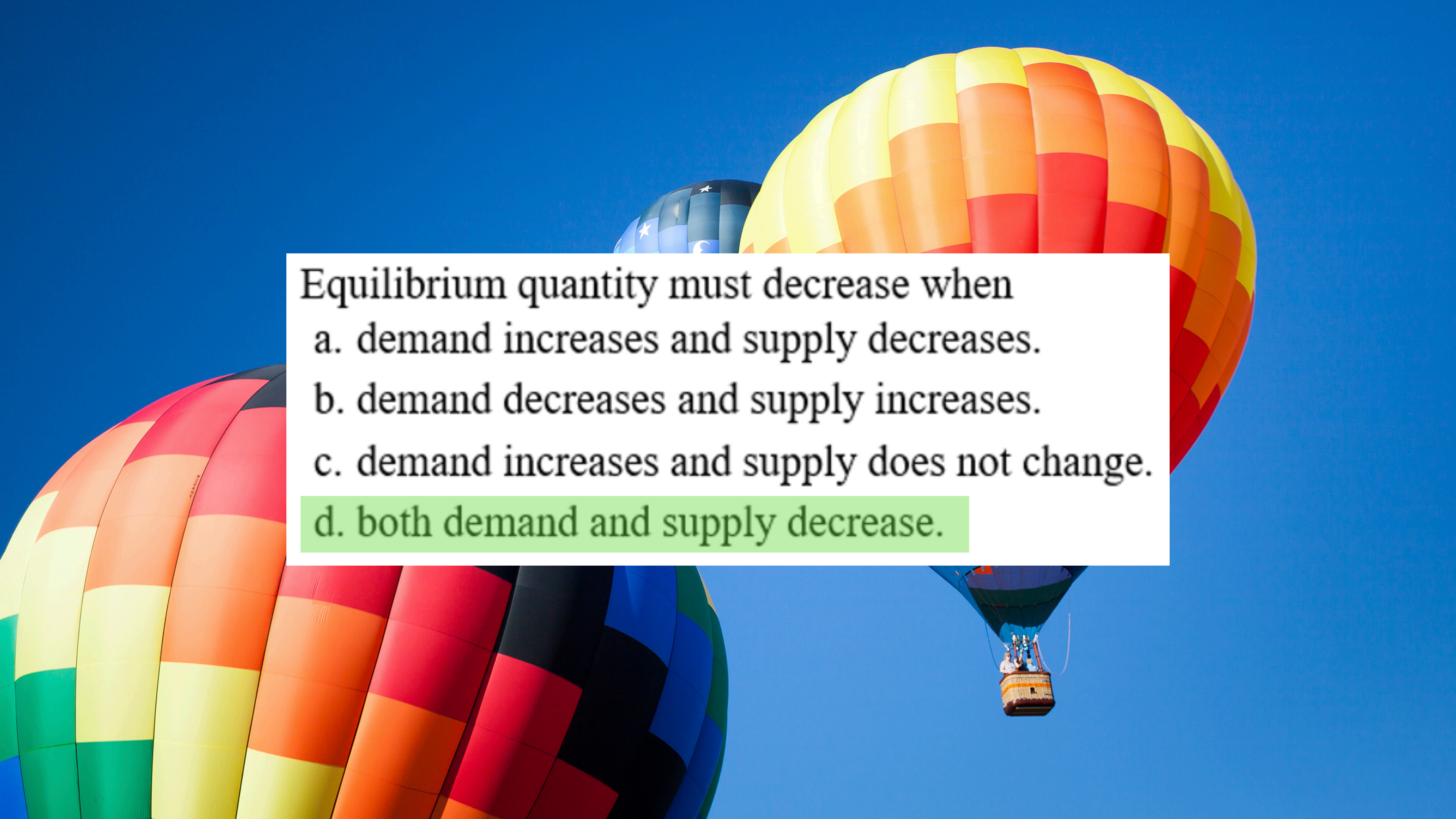
**TRADE-OFF**





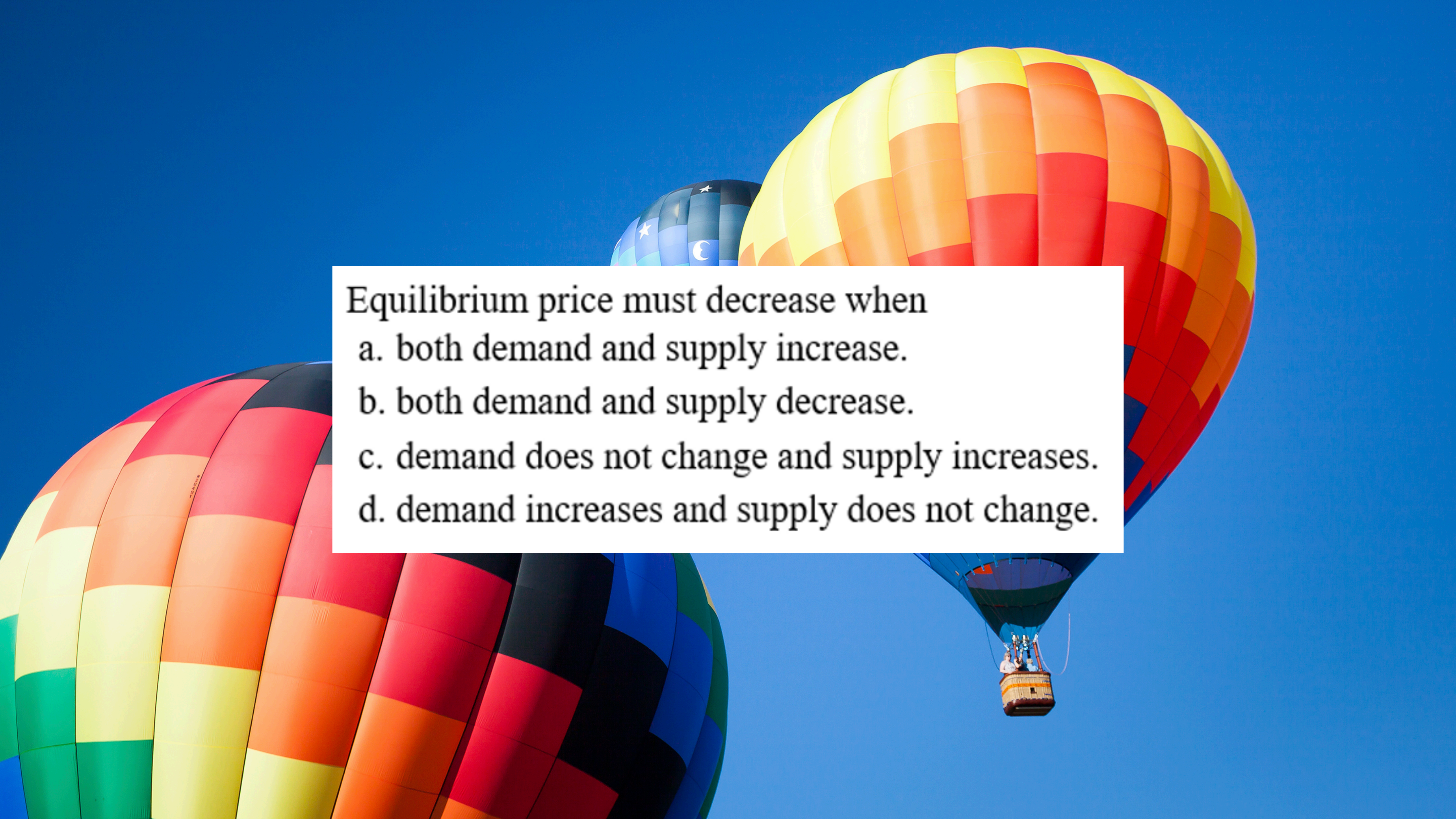
Equilibrium quantity must decrease when

- a. demand increases and supply decreases.
- b. demand decreases and supply increases.
- c. demand increases and supply does not change.
- d. both demand and supply decrease.



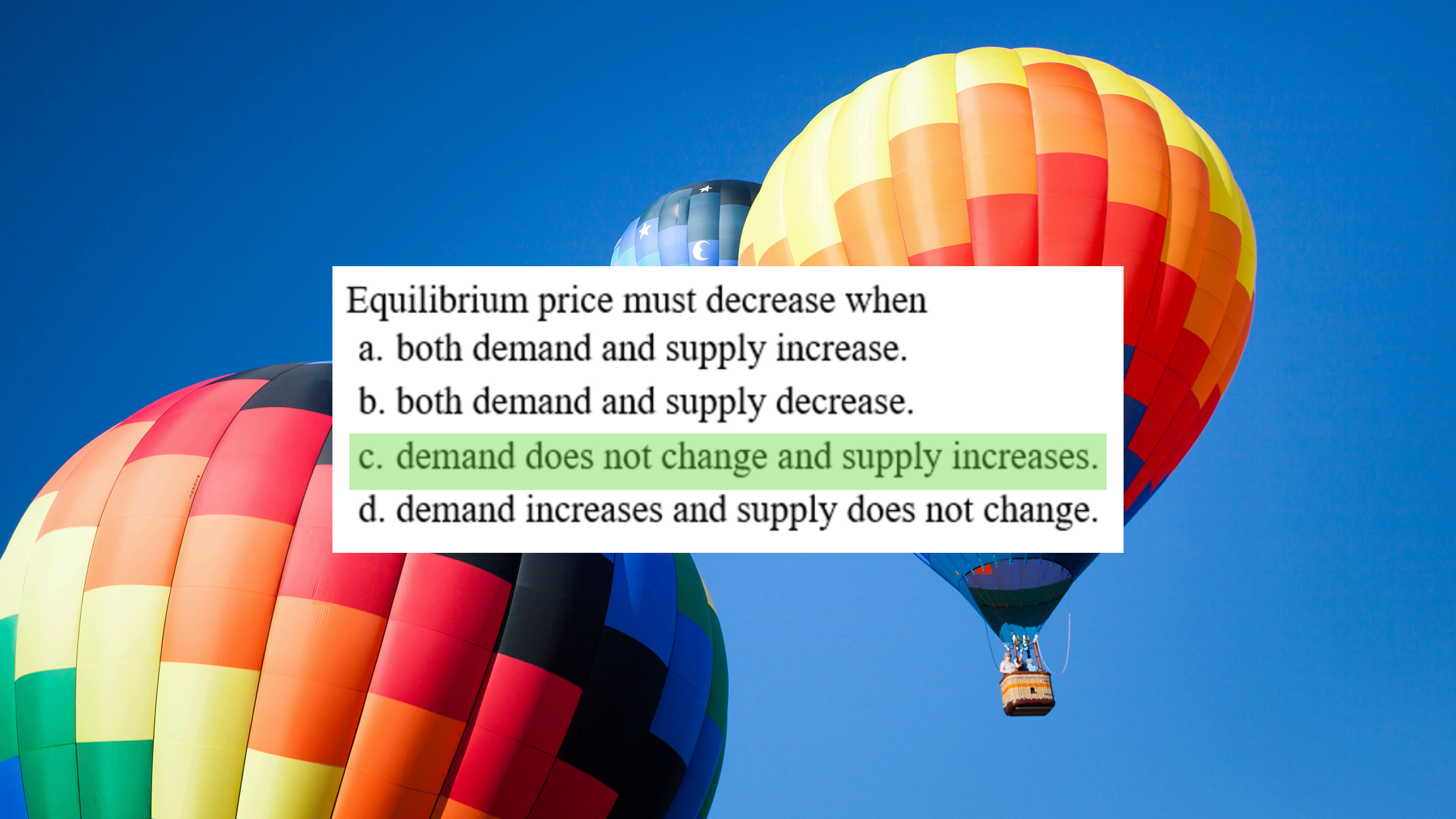
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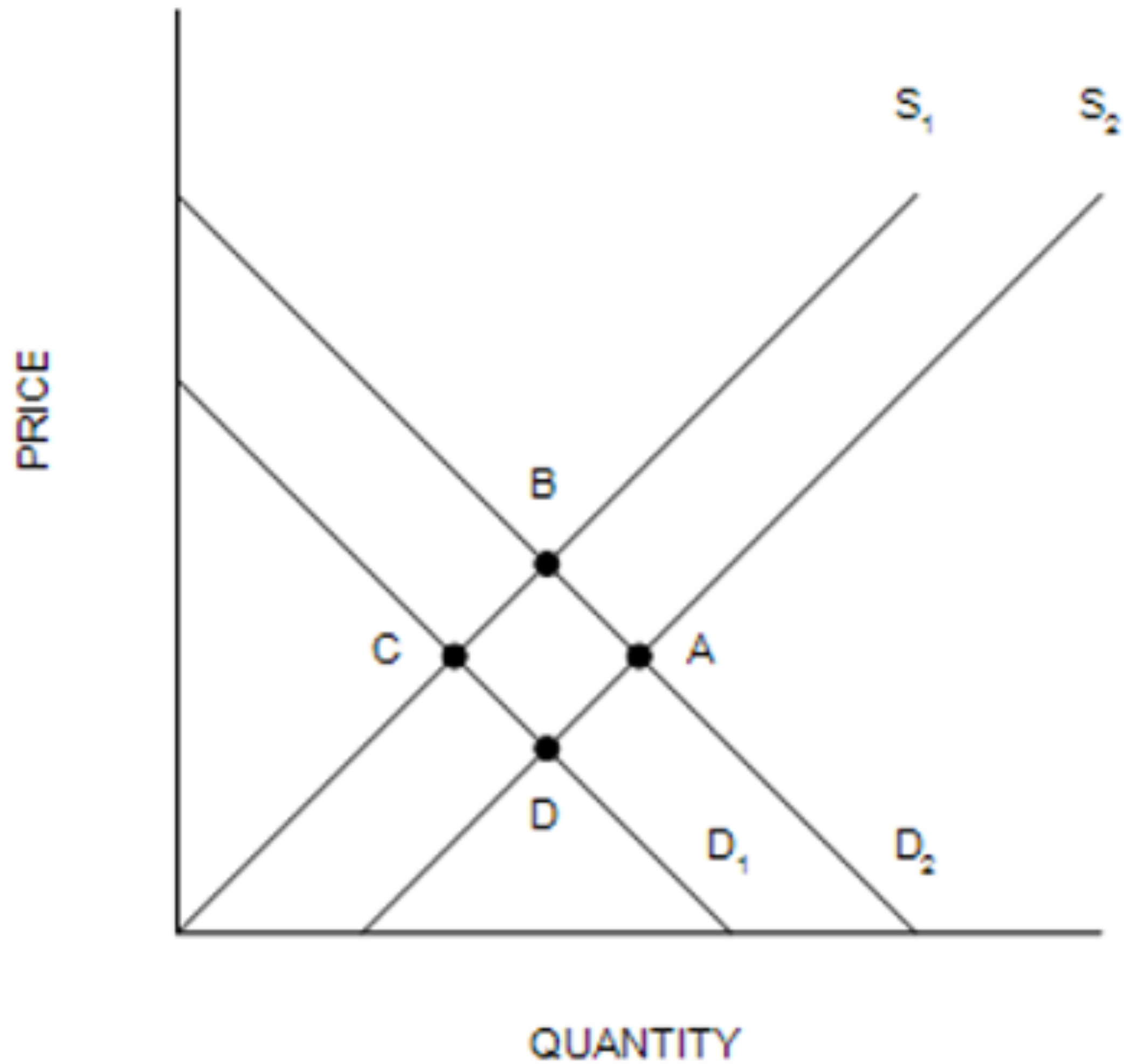
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- b. both demand and supply decrease.
- c. demand does not change and supply increases.
- d. demand increases and supply does not change.



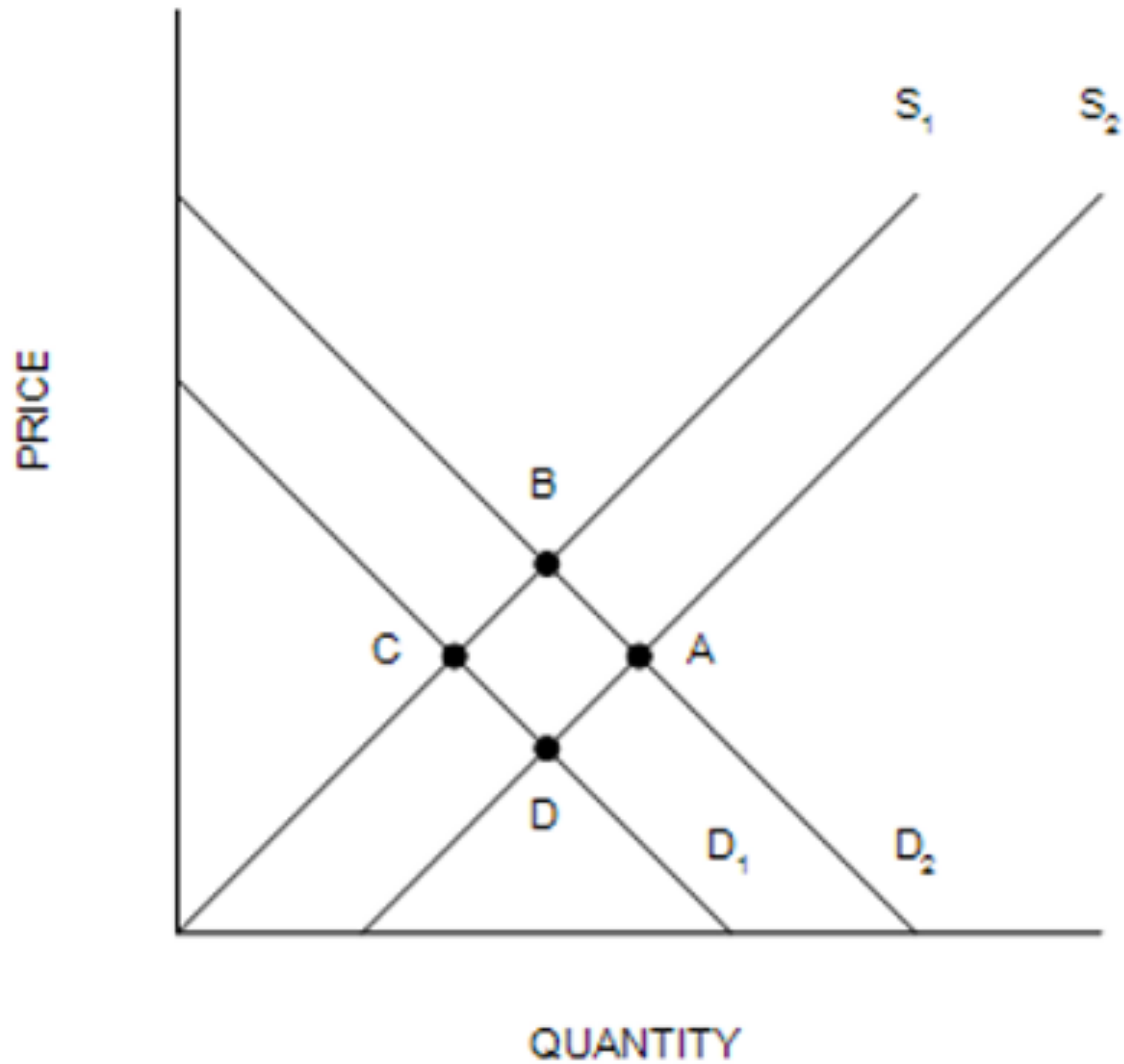
Equilibrium price must decrease when

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- c. demand does not change and supply increases.
- d. demand increases and supply does not change.



Which of the following movements would illustrate the effect of an increase in the price of beach towels on the market for bathing suits?

- a. Point C to Point D
- b. Point A to Point D
- c. Point A to Point B
- d. Point C to Point B



Which of the following movements would illustrate the effect of an increase in the price of beach towels on the market for bathing suits?

- a. Point C to Point D
- b. Point A to Point D
- c. Point A to Point B
- d. Point C to Point B

**Thanks for your attention!**  
**Class of end.**